Role Description Market Research Analyst



Overview:

DFDL is a leading international law firm specialized in emerging markets with regional legal, tax and investment expertise advisory developed throughout the South and Southeast Asia, and beyond.

With a team of over 150 local and foreign advisers and over 150 support personnel across 9 countries (Cambodia, the Lao PDR, Myanmar, Thailand, Vietnam, Singapore, Bangladesh, Indonesia and the Philippines) including the collaborating firms, we provide unique value propositions and innovative solutions to our clients, with a particular focus on:

- Banking and Finance
- Corporate
- Employment
- Mergers and Acquisitions
- Energy, Mining and Infrastructure
- Real Estate and Construction
- Taxation

Position

We are currently looking to recruit a qualified candidate to join our Bangkok office as a **Market Research Analyst.**

The successful candidate will have the opportunity to work in a multi-cultural environment with career development and personal growth opportunities.

Reports to:	Head of Connector Unit
Key external relationships:	Clients
Salary range:	Competitive commensurate with experience and qualifications
Position type:	Full time: Monday to Friday - 9:00 a.m. to 18.00 p.m.
Location:	Bangkok, Thailand

DFDL (Thailand) Limited No. 3, Rajanakarn Building, AA Floor, South Sathorn Road, Yannawa Sub-District, Sathorn District, Bangkok Metropolis 10120 Tax ID: 0-1055-48155-83-0

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Main duties

As a Market Research Analyst, you are expected to undertake the following activities and tasks:

- Assist the Head of the Connector Unit in a number of tasks to support the Business Development and Market Research activities;
- Assist and support the Business Development team with Fee Proposal data analysis and Pipeline follow up;
- Collect data on investment opportunities, market trends and key players (acquisitive corporates, private equity funds, financial advisers);
- Identify cross-selling opportunities among the Firm's existing client base, as well as new potential clients;
- Coordinate meetings for Partners and Head of Departments;
- Prepare presentations, graphs and spreadsheets or any other relevant documentation to portray results and support the activities of the Connector Unit and of the Business Development.
- Check facts, proofread, and edit research documents to ensure accuracy; and
- Other tasks not specifically listed in this document may be assigned from time to time.

Competencies Knowledge & experience

- 3 years or more experience working in the financial services industry, management consulting, technology or more generally in a corporate business development role.
- Excellent command of English, oral and written, is a must.
- Job position available for both Thai and foreigners.

Contact Details

Applications should be submitted by email:

Regional HR Department	Careers@dfdl.com
Website:	www.dfdl.com
Workable Link:	https://apply.workable.com/dfdl/j/12EE602699/

Applications should include a curriculum vitae or resume, accompanied by a covering letter outlining the candidate's interest in and suitability for the position.

All applications and expressions of interest will be treated confidentially, being reviewed only by DFDL Senior Management and Human Resources team.

Please note that this position is open until filled. Applications will be reviewed and processed on a rolling basis and only shortlisted candidates will be contacted.