ODFDL

India Desk

DFDL was established in 1994 and built on a unique vision: to create an integrated international law firm, with an indepth knowledge of the jurisdictions we work in, providing technical excellence across our core areas of expertise.

Twenty-three years later, DFDL continues to build on its reputation as the obvious first choice law firm for sophisticated transactions in emerging markets across Asia and beyond.

As Southeast Asia and other emerging markets continue to expand and thrive, so has DFDL and we are now uniquely positioned to help clients access promising international growth opportunities in the world's most dynamic region.

DFDL has established an India Desk comprised of advisers with experience in South Asia focusing on the business needs of DFDL's Indian clients. The India Desk focuses on all aspects of business and investment opportunities in connection with outbound investments into Southeast Asia, South Asia, and beyond.

Drawing on DFDL's international and local expertise in legal and tax services, combined with our understanding of Indian business culture, India's legal regime, and the interests of our Indian clients, DFDL is the go-to firm for Indian corporations looking to expand their businesses further into Asia.

Our team is comprised of Indian and international advisers who are highly experienced in working with Indian business interests and are able to provide a full range of services to Indian companies who are looking to develop their operations internationally.



FACTS AND FIGURES

DFDL people

- 140 advisers
- 40% expatriate advisers
- 24 nationalities

International presence

- 9 countries: Bangladesh, Cambodia*, Indonesia*, Myanmar, Singapore, Thailand, the Lao P.D.R., the Philippines*, and Vietnam
- 11 offices in countries across Southeast Asia
- ASEAN Desks focusing on China, India, and Japan
- Dedicated practice group for Bhutan and Nepal
- * In commercial association with local law firms.

Core expertise

- Foreign Direct Investment
- Corporate and Commercial
- Mergers and Acquisitions
- Banking and Finance
- Energy, Mining and Infrastructure
- Real Estate
- Taxation

Excellence · Creativity · Trust



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Some of our key Indian clients include:

- Tata Steel Tata Communication International Jet Airways (India) Pte Ltd **Apollo Tyres Limited** Tata International Aditva Birla Group **Tata Chemicals** Hand In Hand (International NGO) **Nexus Venture Partners** Swiss Singapore (Aditya Birla Group) Aman Resorts (DLF Group) **Essar Projects** Zamin Advisors Ltd Export-Import Bank of India
- Wolkem India Limited Nav Bharat Ventures Limited Spice Mobile Bank of India **ICICI Lombard** Ruchi Group **Boving Fouress Limited** Zuari Industries Limited Tata Motors Mahindra Holidays & Resorts India Limited **Kirloskar Brothers Limited** Westwell Iron & Steel Pvt. Ltd. JK Paper

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Vinay is the head of the India Desk. He has a decade of experience advising multinational clients in corporate and commercial law in Asia and specializes in legal and practical aspects of cross-border transactions in the ASEAN Region.

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Nishant is a senior legal advisor based in Yangon with more than a decade of experience practicing law. In addition to banking and finance, his areas of expertise include power generation, oil and gas, real estate, general corporate, telecommunications, and competition law.

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