

**THE REAL ESTATE AND CONSTRUCTION PRACTICE**

Our real estate development and construction team represents developers, financiers, contractors, and other project parties on commercial, industrial, residential, and mixed-use projects.

We regularly advise on land and building acquisitions and sales, construction contracts, joint venture agreements, leases, EPC contracts, offshore and onshore guarantee, and wrap around arrangements, turn-key projects. We have senior expertise and experience in residential, commercial, and large-scale infrastructure projects on BOT, BOO, BOOT, and other internationally recognized bases and structures.

**OUR STRENGTH ACROSS EXPERTISE**

- Land and building acquisitions and sales
- Construction contracts
- Joint venture agreements
- Leases
- EPC Contracts
- Offshore and onshore guarantees
- Wrap around arrangements
- Turn-key projects
- Review and negotiation of hotel management agreements
- Corporate structuring for real estate investments
- FIDIC Contracts
- Residential, commercial large-scale infrastructure projects on BOT, BOO, BOOT and other recognized bases and structures.



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**Hospitality:**

**Royal Group of Companies** on multi-million dollar acquisition of entity which owns the Hotel Cambodiana; including assistance with the negotiation, drafting and completion of the transaction.  
**LeoPalace 21**, in relation to legal due diligence, drafting and negotiation of transaction agreements on a hotel and commercial complex in Ho Chi Minh City, Vietnam.  
**A Lao PDR-based Hotel**, with respect to an offshore share transfer with two hotel assets in Luang Prabang; including due diligence, transaction documentation and closing assistance.

**Residential:**

**A Hong Kong and Japanese Investment Group**, on the development of a 70 unit leasehold development to be constructed in Koh Samui, Thailand.  
**Chip Mong Group Co**, on its acquisition of Grand Phnom Penh International City Co, the developer of the Grand Phnom Penh International City project. In Cambodia.  
**SCCP Capital**, on legal assistance with four of its real estate projects in Yangon including office space, a river-based floating hotel and condominium developments in Myanmar.

**Construction:**

**Marubeni and Pertamina 1200 - 1400MW gas IPP**, in relation to its acquisition of land in Bangladesh for the development of 1200 - 1400MW independent power plant on build, own and operate basis.  
**PSJ - Czech Republic company**, in the bidding for the construction of High Way No 5A in the north of Vietnam.  
**IFC**, on its provision of two separate loans totalling USD 80 million for the purposes of (i) hotel refurbishment; and (ii) the construction and fit-out of serviced apartment development in Myanmar.

**Industrial/Commercial:**

**Japan Tobacco International Limited**, on legal advice in relation to land due diligence for the acquisition of 13 tobacco leaf depots and lease of 4 tobacco manufacturing depots in Bangladesh.  
**Toutes à l'Ecole** in relation to the registration of its foreign NGO in Cambodia at the Ministry of Foreign Affairs.

**ASIALAW PROFILES 2020**

- Highly Recommended – Myanmar & Thailand
- Recommended – Vietnam

**CHAMBERS 2020: Mekong Region Firm of the Year**

- Band 3 – Thailand

**LEGAL500 2020**

- Tier 3 – Thailand & Vietnam

**THE KEY EXPERTS OF THE TEAM**



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