


Services

- Asset and business transfers
- Capital markets
- Corporate finance and securities advisory
- Corporate governance
- Corporate restructuring
- Cross-border acquisitions
- Distressed and opportunistic M&A
- Divestments, carve outs and hive-offs
- Joint ventures
- Management buy outs
- Mergers
- Private equity
- Private M&A
- Public M&A
- Strategic alliances

Significant Deals
Bangladesh

USD 1.5 billion acquisition of a tobacco business

JAPAN TOBACCO INT'L

Cambodia

USD 603 million acquisition of a 70% stake in PRASAC

KOOKMIN BANK

Cambodia

Acquisition of a controlling stake in one of Cambodia's leading deposit-taking micro-finance institutions

BANK OF EAST ASIA & CVC

Cambodia

Sale of a 60% stake in international schools to Navis Capital

CIA FIRST INTERNATIONAL SCHOOL

Cambodia

Sale of its 55% interest in ANZ Royal to Japan's J Trust

ANZ BANK

Cambodia

USD 600 million acquisition of Grand Phnom Penh International City Co

CHIP MONG GROUP CO

Myanmar

Acquisition of interests in local entities

SILK ROAD FUND

Lao PDR

Acquisition of a majority stake in a Lao commercial bank (USD 10 million investment)

ANZ BANK

Myanmar

Acquisition of a 25% stake in Kospa

SHUN FENG

Philippines

Investment into a leading local Cold Storage chain

IKHLAS CAPITAL SINGAPORE

Philippines & Vietnam

Acquisition of distribution subsidiaries of chemicals solutions

AZELIS

Thailand & Vietnam

USD 1.5 billion investment into Grab, based in Singapore

SOFTBANK

Vietnam

Block sale of USD 3.6 million shares of Vinamilk

VINACAPITAL

Vietnam

Acquisition of up to 100% interest in Aviva Vietnam Life Insurance Company

MANULIFE FINANCIAL ASIA LIMITED

Vietnam

Acquisition of and exit from SSI

ANZ BANK

Vietnam

Acquisition of 75% stake in Mainstream Renewable Power

AKER HORIZONS

KEY CONTACTS



Chris Robinson
Partner; Cambodia
Co-Head of Regional M&A Practice
chris.robinson@dfdl.com



Jerome Buzenet
Partner; Vietnam
Co-Head of Regional M&A Practice
jerome.buzenet@dfdl.com



BANGLADESH
Shahwar Nizam
Partner
shahwar.nizam@dfdl.com



CAMBODIA
Vansok Khem
Partner
vansok.khem@dfdl.com



INDONESIA
Vinay Ahuja
Partner
vinay.ahuja@dfdl.com



LAO PDR
Kristy Newby
Partner
kristy.newby@dfdl.com



MYANMAR
Nishant Choudhary
Partner
nishant.choudhary@dfdl.com



PHILIPPINES
Jude Ocampo
Partner, Ocampo & Suralvo
jocampo@ocamposuralvo.com



THAILAND
Nipaporn Supha-Utchaichan
Partner
nipaporn@dfdl.com



VIETNAM
Thang Huynh
Partner
thang.huynh@dfdl.com



TAX
Jack Sheehan
Partner
Head of Regional Tax Practice
jack.sheehan@dfdl.com

AWARDS & RANKINGS



CHAMBERS ASIA PACIFIC
Band 2 – Vietnam
Band 5 – Thailand



LEGAL 500
Tier 1 – Myanmar
Tier 2 – Vietnam
Tier 3 – Thailand



IFLR 1000
Tier 3 – Thailand & Vietnam



ASIALAW
Highly Recommended – Thailand & Vietnam