

DFDL'S REGIONAL TAX & TRANSFER PRICING PRACTICE

The Regional Tax & Transfer Pricing Practice is highly recognized for its expertise and creativity in the region and is the winner of the 'Regional Tax Law Firm in Asia' award for 2020, as awarded at the International Tax Review Asia Tax Awards. For a number of years, we have been recognized as 'Cambodia Tax Law Firm of the Year', 'Vietnam Tax Disputes Firm of the Year', and ranked as a Tier 1 Tax Firm.

We offer a unique combination of highly specialized tax advisers and transfer pricing specialists dedicated to providing the quality services across the region. From international and corporate tax planning, mergers & acquisitions to transfer pricing and general tax advisory, to resolving tax disputes, we have the experience to assist our clients across the region with tax services.

170+ Advisers 9 Countries 12 Offices 10 Regional Practice Groups 5 Desks

REGIONAL COVERAGE



Excellence . Creativity . Trust Since 1994

RELEVANT EXPERIENCE

- **US leading technology company** on tax planning in Cambodia and the Lao PDR.
- International and regional tax structuring for the USD 25 million acquisition of **CAMGSM**, a leading telecommunications operator, which was awarded "Asia's Telecom Deal of the Year".
- Regional tax structuring for group entity of an **international travel company** in Cambodia, Myanmar and Vietnam.
- **Royal Group of Companies** on negotiation in relation to the completion of a multi-dollar hotel acquisition in Cambodia.
- Transfer pricing documentation and benchmarking studies for numerous **US, European and Japanese companies** in Vietnam including devising robust audit defense strategies.
- Tax audit assistance for a **leading multinational telecom company** in Myanmar.
- Tax advice on real estate projects for developers and property funds including **Keppel Land, Limetree Capital, Vinacapital, Royal Group of Companies** and **JSM Indochina**.
- Customs Duty and Free Trade Agreements to importers and exporters including **L'Oréal, JSM Indochina, Siam Cement Group, Metacor, Asia Pacific Breweries Limited** and **Johnson & Johnson**.
- Regional transfer pricing structuring project for a **Thailand-based travel company** with operations across Asia.
- Provided government consultancy and capacity building of government agencies funded by the **World Bank, Asian Development Bank, L' Agence Française de Développement, Japan International Cooperative Agency, International Monetary Fund** and other organization.

AWARDS



ITR ASIA PACIFIC 2021

Vietnam Tax Disputes Firm of the Year

ASIALAW 2022

Cambodia
Clint O'Connell: Distinguished Tax Practitioner
Thailand & Vietnam
Highly Recommended – Tax

LEGAL 500 2022

Thailand
Tier 3 – Tax
Jack Sheehan: Leading Individual
Vietnam
Tier 1 – Tax



WORLD TAX & TP 2022

Cambodia
Active – Tax & Transfer Pricing
Clint O'Connell: Highly Regarded, Tax
Indonesia
Other Notable – Transfer Pricing
Myanmar
Active – Tax
Thailand
Tier 1 – Private Client
Tier 2 – General Corporate Tax
Vietnam
Tier 2 – Customs & General Corporate Tax
Tier 3 – Transfer Pricing
Jack Sheehan: Highly Regarded, Tax Controversy

TEAM



Jack Sheehan
Partner
Head of Regional Tax Practice
jack.sheehan@dfd.com



Senesakoune Sihanoung
Partner
Lao PDR
senesakoune.sihanoung@dfd.com



Jonathan Blaine
Tax Director
Thailand
jonathan.blaine@dfd.com



Christine Schwarzl
Transfer Pricing Director
Singapore
christine.schwarzl@dfd.com



Chanattorn Thunyaluck
Senior Legal & Tax Adviser
Thailand
chanattorn@dfd.com



Clint O'Connell
Partner
Head of Cambodia Tax Practice
clint.oconnell@dfd.com



Du Nguyen
Tax Partner
Vietnam
du.nguyen@dfd.com



Lan Hua
Tax Director
Vietnam
lan.hua@dfd.com



Diberjohn Balinas
Tax Director
Myanmar
diberjohn.balinas@dfd.com



Phan Thi Lieu
Senior Tax Manager
Vietnam
lieu.phan@dfd.com

DFDL collaborating firms