

# Role Description

## Transfer Pricing Manager (Vietnam)

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### **Overview:**

DFDL is a leading international law firm specialized in emerging markets with regional legal, tax and investment expertise advisory developed throughout the South and Southeast Asia, and beyond.

With a team of over 170 local and foreign advisers in 9 countries (Cambodia, the Lao PDR, Myanmar, Thailand, Vietnam, Singapore, Bangladesh, Indonesia and the Philippines) including the collaborating firms, we provide unique value propositions and innovative solutions to our clients, with a particular focus on:

- Banking and Finance
- Corporate
- Mergers and Acquisitions
- Energy, Mining and Infrastructure
- Real Estate and Construction
- Taxation

### **Position:**

We are seeking a transfer pricing manager to be based in our office in Vietnam. The successful applicant will operate as part of a global transfer pricing practice and be fully integrated within the highly successful tax practice of DFDL.

The applicant should be an experienced transfer pricing professional who has a passion for tax and a willingness to build and grow our transfer pricing practice in Vietnam. The applicant needs to be highly motivated, able to confidently interact with clients and deliver work of a consistently high standard.

The successful candidate will have the opportunity to work in a multi-cultural environment with career development and personal growth opportunities.

<b>Reports to:</b>	Regional Partner Tax PG and Country Tax Partner
<b>Key external relationships:</b>	Clients, potential clients, Ministries, Chamber of Commerce, Business Associations, etc.
<b>Key internal relationships:</b>	Partners, Managing Director, Vietnam, Senior Managers, Managers and other staff.
<b>Salary range:</b>	Competitive, varying based on the qualifications and experience of the successful applicant.
<b>Position type:</b>	Full Time
<b>Commencement:</b>	As soon as possible
<b>Working Hour</b>	Monday to Friday, from 9:00am to 12:30pm and from 2:00pm to 6:30pm
<b>Location:</b>	Vietnam

# Role Description

## Transfer Pricing Manager (Vietnam)



### ***Main Duties of the Role:***

The following are the key duties and responsibilities that will be expected of you within the Firm:

#### *Transfer Pricing*

- Provide advice exclusively on behalf of the Firm and to clients of the Firm;
- Work as part of an experienced international team on transfer pricing projects for companies in Vietnam and the greater Mekong region;
- Direct responsibilities for all aspects of basic transfer pricing study engagements including, scoping, fact gathering, client interview, industry analysis, company search, economic analysis and report drafting etc.;
- Assist managers in delivery of cross-border transfer pricing planning projects, and projects involving complex tax efficient supply chain design and modelling

#### *Business development and knowledge management*

- A significant part of this role will involve the ability to attend meetings with senior DFDL employees and discuss and sell our transfer pricing services to potential clients;
- Participate actively in the Firm's business development efforts, including government relations, various chambers of commerce, business clubs, and other relevant groups; and
- Participate in knowledge management, professional development, and Firm administrative activities as required

### ***Essential Skills & Experience:***

- Minimum 6-8 years' transfer pricing experience in Big 4 or boutique transfer pricing firm
- Experience with project management, functional analysis and benchmarking studies
- Motivation to work as part of a regional team to grow the Vietnam practice
- Strong written and verbal communication skills in English.
- Exposure to business development, client presentations etc.
- Proactive and a passion for the tax area is a must;
- Experience in managing and enhancing client relationships; and
- Proficient in both spoken and written English.

### ***Desirable Skills & Experience:***

- Prior work experience at a professional service company
- Prior work experience in a multicultural workplace
- Friendly and approachable with good people skills

### ***Contact Details:***

Applications should be submitted by email to:

Ms. Trinh Thi Minh Nguyet

Email: [MinhNguyet.Trinh@dfdl.com](mailto:MinhNguyet.Trinh@dfdl.com) or [Careers@dfdl.com](mailto:Careers@dfdl.com)

Website: [www.dfdl.com](http://www.dfdl.com)

Link to our online job announcement: <https://apply.workable.com/dfdl/j/0262503EAA/>

Applications should include a curriculum vitae or resume, accompanied by a covering letter outlining the candidate's interest in and suitability for the position.

Please note that this position is open until filled. Applications will be reviewed and processed on a rolling basis and only shortlisted candidates will be contacted.