



Vietnam

DFDL has been active in the Vietnam market since 1995, advising on both local and international legal and tax matters. As a commitment to the country and the region, we have established full-service offices in Ho Chi Minh City and Hanoi staffed by an efficient mix of Vietnamese and international advisers.

The Vietnam offices work closely with our other offices throughout Asia, advising foreign companies on their investments in Vietnam and advising local jurisdiction stakeholders in developing the legal and regulatory environment.

The team was recently awarded with the accolade of Excellence in International Tax Planning by Corporate LiveWire, ranked Tier 1 for Tax, Tier 2 for Projects & Energy by Legal 500, ranked Tier 3 for Corporate M&A, Projects, and Technology, Media, Telecom by Chambers & Partners, ranked Tier 2 for Project Development by IFLR, and recognized as one of the most highly recommended advisory firms on Corporate M&A, Energy & Natural Resources, Banking & Finance and other sectors by AsiaLaw Profiles.

“DFDL has an extremely professional outlook, is very prompt in its response times and availability, and has a network across the Mekong region that works well, containing people with different skill sets.”

- Chambers Asia Pacific 2020

Expertise and Solutions

As a full service law firm, we provide legal and tax services across all sectors and practice areas. Our team of internationally trained lawyers offers a full range of services to local and international clients with activities in Southeast Asia, South Asia and beyond.

- Mergers and Acquisitions
- Corporate and Commercial
- Banking and Finance, including Corporate Finance, Securities and Investment Funds
- Real Estate and Construction
- Energy, Mining and Infrastructure
- Tax and Transfer Pricing
- Technical Assistance
- Business Integrity and Compliance
- Regulatory Assistance

Services provided during the investment phase

- Market entry studies;
- Advising on land issues;
- Conducting legal due diligence on project and preparing transaction documentation;
- Structuring transactions and projects; and
- Obtaining business or project licenses.

Services provided throughout the investment process

- Distribution, commercial and franchise contracts;
- Employment and related matters;
- Securing ownership, lease, titling, registration of land;
- Restructuring and other commercial matters;
- Alternative dispute resolution; and
- Trade advisory.

Recent Awards

2020 IFLR

- Tier 2 – Project Development
- Tier 3 – Banking & Finance
- Other Notable – Capital Markets: Equity
- Other Notable – M&A

2020 Chambers Asia Pacific

- Band 3 – Corporate M&A
- Band 3 – Projects, Infrastructure & Energy
- Band 3 – Technology, Media, Telecoms

2020 The Legal 500

- Tier 1 – Tax
- Tier 2 – Projects and Energy
- Tier 3 – Corporate and M&A
- Tier 3 – Real Estate and Construction
- Tier 4 – Banking and Finance

**2018 Financial Times
Innovative Lawyers**
Accessing New Markets
and Capital – Asia Pacific



Relevant Experience

- Advising Dragon Capital on various matters including renewable energy investments.
- Advising Vina Capital on its block sale of 15 million shares of Vinamilk (VNM) to F&N.
- Advising TPG on the sale of its stake in Masan on and off the Ho Chi Minh City Stock Exchange.
- Advising a US-based property investment firm on its USD 116 million acquisition of Vallco Shopping Mall from a Vietnam based investor.
- Advising Eastspring Investment Fund Management, Prudential’s Vietnam Subsidiary, on the establishment of two open ended investment funds in Vietnam.
- Advising a major Chinese bank on a USD 100 million cross-border loan to a Vietnamese SOE.
- Advising Électricité de France (EDF), Sumitomo and TEPCO, as sponsors, on a USD 400 million gas power project.

Key Contacts



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