



ANNOUNCEMENT / PRESS RELEASE

"DFDL boosts its regional Tax & Customs Practice Group with hire of KPMG Tax Partner and Chief Operating Officer"

As DFDL continues its regional development and expansion, strengthening further its Tax & Customs team is one of DFDL's main focuses. The board of DFDL is pleased to announce that Rolf Winand will join DFDL as a new Tax Partner, effective as of 1 July 2012.

Rolf will assume the role of Regional Partner in the Tax & Customs Practice Group, responsible for Cambodia and Vietnam, bringing with him his indepth regional tax expertise which will complement the talented Tax & Customs team led by Jack Sheehan.

Prior to joining DFDL, Rolf has had 11 years of experience working as a Tax Partner, a Risk Management Partner and as the Chief Operating Officer ("COO") with KPMG, in Vietnam.



In his position as COO, Rolf gained extensive and valuable experience in diverse aspects of business operations, including team management and emphasis on client relationship building procedures and management. His experience covers corporate, personal and value added tax advice to clients ranging from market entry participants, foreign and local investment funds and fund managers, sovereign wealth funds, banks and other financial institutions, insurance and manufacturers to major international corporations operating in Vietnam.

DFDL welcomes the level of experience and depth Rolf will bring to the team and looks forward to how this development will continue to strengthen our services for clients across the region.

Rolf is an Australian Chartered Accountant, and a Certified Public Accountant in both Cambodia and Vietnam, and holds a Bachelor of Business in Accounting from Monash University in Australia.

"Tax advisory services continue to be one of our core areas of expertise and are an essential component of our integrated practice. As DFDL continues its growth, we will continue to offer tax services in an increasing number of jurisdictions. This strategic hire reaffirms our commitment to this integrated tax and legal capabilities model which is quite unique throughout South-East Asia. We are very confident Rolf, with the help of Jack Sheehan, will continue to maintain the high level of tax advisory services that our clients have come to expect from DFDL over the past 18 years." Martin Desautels, Managing Partner, DFDL.

About DFDL

DFDL is the first leading international law firm specialized in emerging markets with a pan regional legal and tax expertise developed throughout the Mekong region (Cambodia, Lao PDR, Thailand, Myanmar, Vietnam), Bangladesh, Indonesia and Singapore, and with a dedicated focus on other Southeast Asia jurisdictions, South Asia and the Middle East.

With a team of over 250 foreign and local lawyers, advisers and support staff working closely together within a fast growing network of 10 offices in Asia, we provide personalized and cost-effective legal, tax and consulting services and solutions with particular expertise in:

- Energy and Infrastructure
- Real Estate
- Taxation & Customs

- Corporate and Commercial
- M&A
- English law governed Transactions

Founded in 1994, DFDL has acquired an outstanding reputation in providing seamlessly integrated and solution-oriented legal and tax services to establish, structure and protect our client's business interests. DFDL is also actively involved, in tandem with local jurisdiction stakeholders, in developing the legal and regulatory environment of the emerging markets in which we operate.

Our experts are committed to provide international standards state of the art legal and tax solutions though the Mekong region and beyond.

Contacts

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