

MYANMAR BUSINESS INVESTMENT SUMMIT 2013

21 - 22 MARCH 2013
INYA LAKE HOTEL . YANGON . MYANMAR



www.investmyanmarsummit.com

Hosted by:



The Republic of the
Union of Myanmar
Federation of Chambers
of Commerce & Industry

Supported by:



Organised by:



INVESTING IN EMERGING MYANMAR

Myanmar, a country that has high potential for rapid growth and development given its rich natural resources, abundant labour force, and strategic location is gradually embracing wideranging reforms.

The government is deepening and broadening management while facilitating trade and foreign direct investment (FDI) and removing structural impediments to growth by establishing physical and social infrastructure, building legal and institutional frameworks, and developing banking and financial sectors; causing the upbeat of recent near-term Myanmar's economy outlook and pick-up of FDI flow, making it one of the next rising stars in Asia.

The Myanmar Business Investment Summit 2013 is set to provide a platform for potential investors to understand the key development issues of investing in Myanmar and new economic regulations arising from latest parliamentary decision. The areas of coverage including:

- Investment Policies
- Investment Outlook & Opportunities
- Taxation and Incentives
- Infrastructure Facilities
- Human Resource
- Land Law and Availability

MYANMAR BUSINESS INVESTMENT SUMMIT 2013 FOCUSING ON:

- Agriculture
- Infrastructure
- Banking & Financial Services
- Product Manufacturing Facilities

SUMMIT HIGHLIGHTS:

- A High Calibre Plenary Session
- Special Focused Break-up Sessions on Different Industries
- The Comprehensive Services Showcase
- Post-event Field Visit
- Welcome Cocktail Reception
- Business Matching Meetings
- Yangon City Tour

FACTS ABOUT MYANMAR

Area	:	676, 578 sq km
Population	:	60.62 million
Annual Population growth rate	:	1.3
People	:	68% Bamar, 9% Shan, 7% Karen, 4% Rakhine, 3% Chinese, 2% Indian, 2% Mon, 5% Others
Official Language	:	Burmese
Adult literacy	:	92%
GDP	:	US\$82.7 billion
GDP per capita	:	US\$1,324
Annual GPD Growth	:	5.5%
Unemployment Rate	:	5.5%
Inflation	:	7.3%
FDI Flow	:	\$756.3million
Agriculture Products	:	rice, pulses, beans, sesame, groundnuts, sugarcane; fish and fish products; hardwood
Major Industries	:	agricultural processing; wood and wood products; copper, tin, tungsten, iron; cement, construction materials; pharmaceuticals; fertilizer; oil and natural gas; garments, jade and gems

MYANMAR'S STRENGTHS, CONSTRAINTS, OPPORTUNITIES AND RISKS


<p><u>Strengths</u></p> <ol style="list-style-type: none"> 1. Strong commitment to reform 2. Large youthful population, providing a low-cost labor force attractive to foreign investment 3. Rich supply of natural resources—land, water, gas, minerals 4. Abundant agricultural resources to be exploited for productivity improvement 5. Tourism potential 	<p><u>Constraints</u></p> <ol style="list-style-type: none"> 1. Weak macroeconomic management and lack of experience with market mechanisms 2. Limited fiscal resource mobilization 3. Underdeveloped financial sector 4. Inadequate infrastructure, particularly in transport, electricity access, and tele-communications 5. Low education and health achievement 6. Limited economic diversification
<p><u>Opportunities</u></p> <ol style="list-style-type: none"> 1. Strategic location 2. Potential of renewable energy 3. Potential for investment in a range of sectors 	<p><u>Risks</u></p> <ol style="list-style-type: none"> 1. Risks from economic reform and liberalization 2. Risks from climate change 3. Pollution from economic activities

(Source: Asian Development Bank)

FACTS ABOUT MYANMAR'S ECONOMY POTENTIAL

- Myanmar is the largest country in mainland South East Asia, with a total land area of 676,000 sq km, just under three times the size of Britain.
- The country has a long history of mining in gold, silver, copper and gemstones.
- Myanmar has substantial forest resources at around 80mn acres, ranging from the more temperate forests in the Himalayas in the north to the tropical rain forests in the south.
- The country has a 1,760 mile coastline, an extensive delta region and a large inland flood plain area which make fisheries one of the country's most important primary sectors.
- Agriculture is the key sector of Myanmar's economy. It provides employment to two thirds of the population, contributes 58% to the country's GDP and 48% of its exports.
- With its mountains and rivers, Myanmar is also developing its hydro-electric power generation capacity.
- Myanmar is one of the leading producers of natural gas via pipeline in the Asia-Pacific region, and the 11th largest exporter worldwide.
- Myanmar's natural gas export income from April to September 2012 reached nearly US\$1.7 billion.
- Foreign direct investment in 2010/11 was a massive US\$ 20bn, concentrated in the oil and gas, mining and hydroelectric power sectors. Of the extraordinary US\$ 20bn of FDI approvals in Myanmar around US\$ 14bn was from China.
- Law no. 22/90 authorized 18 industrial zones to be established around the country under the Department of Human Settlement and Housing Development (DHSHD); designated for factory development and site preparation allowed for special features such as access for heavy goods traffic, additional power transmission stations, special drainage etc.
- Six SEZs – at Mawlamyine, Pa-An, Kyaukpyu, Dawei, Thilawa and Pyin-Oo-Lwin – have been announced to attract foreign direct investment.
- The government concentrates on improving the business environment for SMEs whose role in the expansion of manufacturing exports is acknowledged as being critical to the country's future. Export processing and commodity processing sectors are encouraged.
- The country's infrastructure is critically reviewed in the light of the new focus on export promotion.

DELEGATE PROFILE*

Air Courier		
Airline		
Business Services		
City Planners		
Coal		
Communications Services		
Construction – raw materials		
Construction services		
Consumer Financial Services		
Developers		
Electric Utilities		
Estate / Plantation Owners		
Fish / Livestock Food Processing		
Forestry & Wood Products Processing		
Healthcare Facilities		
Hotels & Motels		
Hotel Management		
Insurance		
Investment Services		
Manufacturing		
Medical Equipment & Supplies		
Misc. Financial Services		
Misc. Transportation Suppliers		
Natural Gas Utilities		
Oil & Gas Operations		
Oil Well Services & Equipment		
Railroads		
Real Estate Operations		
Regional Banks		
Water Transportation		
Water Utilities		

PROGRAM

DAY ONE: 21 MARCH 2013, THURSDAY

THE MYANMAR BUSINESS INVESTMENT SUMMIT STUDY TOUR

8:30AM	Pick-up from The Inya Lake Hotel Lobby
9:00AM	Arrive at Mingalardon Industrial Zone
11:00AM	Arrive Myanmar International Port Terminals Thilawa
12:00PM	Tour Thilawa Special Economic Zone
1:00PM	LUNCHEON for Guest Speakers and Delegates
2:30PM	Visit to Central Point Business District and Yangon Civil Heritage Structures
3:00PM	Visit to the Bogyoke Aung San Market and Yangon University
4:00PM	Study Tour Ends; Return Trip to Inya Lake Hotel

DAY TWO: 22 MARCH 2013, FRIDAY

7:30AM	MBIS 2013 Registration Begins <i>Venue: Foyer of The Mingalar Ballroom, Inya Lake Hotel</i>
8:30AM	Delegates Take Their Seats at Ballroom <i>Venue: The Mingalar Ballroom, Inya Lake Hotel</i>
8:30AM	Arrival of Distinguished Guests
8:30AM	Arrival of Guest of Honor <i>H.E. Dr. Kan Zaw, Minister, Ministry of National Planning and Economic Development, Republic of the Union of Myanmar</i>

OPENING CEREMONY

8:50AM	Myanmar Cultural Dances
9:00AM	INTRODUCTORY REMARKS <i>Datuk Dr. Abdul Aziz S.A. Kadir, Chairman, Confexhub</i>
9:10AM	KEYNOTE ADDRESS AND LAUNCH OF MBIS2013 SUMMIT: MYANMAR: A RAISING DAWN IN ASIA – OUTLOOK & OPPORTUNITIES FOR FOREIGN INVESTMENT <i>H.E. Dr. Kan Zaw, Minister, Ministry of National Planning and Economic Development, Republic of the Union of Myanmar</i>
9:40AM	Networking & Refreshments Break



PROGRAM

PLENARY SESSION				
10:00AM	PLENARY ADDRESS 1: WHY INVESTING IN NEW MYANMAR: KEY ECONOMIC PRIORITIES AND FOREIGN INVESTMENT POLICY			
10:30AM	PLENARY ADDRESS 2: FOREIGN ENTITY FORMATION STRUCTURE AND LABOUR MARKET <ul style="list-style-type: none"> • A Wholly Owned vs. A Joint Venture Advantages • Foreign Investment Incentives and Business & Expatriate Taxation Laws • Accounting standards and Filing Requirements • Manpower Status & Development Program and Immigration Law for Expatriates 			
11:00AM	PLENARY ADDRESS 3: STATUS OF INFRASTRUCTURE DEVELOPMENT IN URBAN AND RURAL AREAS IN RELATION TO TRANSPORTATION, UTILITIES, TELECOMMUNICATION, COMMERCIAL AND SPECIAL ECONOMIC ZONE			
11:30AM	PLENARY ADDRESS 4: BUSINESS TAX STRUCTURE AND COMPLIANCE			
12:00PM	Open Forum: Comments, Questions and Answers			
12:30PM	Luncheon for Guest Speakers and Delegates			
CONCURRENT SESSIONS				
	AGRICULTURAL SECTOR	INFRASTRUCTURE SECTOR	BANKING & FINANCE SECTOR	MANUFACTURING SECTOR
1:30PM	Paper 1: Development and Policies of Myanmar's Agricultural Sector: Status and Updates	Paper 1: Myanmar's Infrastructure Development Plan for Sustainable Foreign Investment	Paper 1: Myanmar Banking and Financial Services Sector: Outlook and Opportunities	Paper 1: Myanmar's New Industry Master Plan: Status and Opportunities
2:00PM	Paper 2: Investing in Palmoil And Rubber Plantations in Myanmar: Investment Opportunities and Policies	Paper 2: Public Facilities Development Plan and Opportunities <ul style="list-style-type: none"> • Rail, Road, Shipping Port & Airports • Telecommunications • Medical Facilities 	Paper 2: Retail and Commercial Banking Master Plan for Foreign Investment Participation: Regulatory Framework and Incentives	Paper 2: Accessing Myanmar Natural Resources for Product Manufacturing Value Addition: Directions and Strategies
2:30PM	Paper 3: Investing in Livestock and Fisheries Production in Myanmar: Investment Opportunities and Policies	Paper 3: Commercial and Residential Properties Development Outlook and Opportunities	Paper 3: Capital Market And Asset Management Development Plan in Myanmar: Status and Opportunities	Paper 3: Special Economic Zone: Tariff Incentives and Connectivity
3:00PM	Networking & Refreshments Break			
3:30PM	Paper 4: Investing in Agro-based Processing and Products Manufacturer Industry: investment opportunities and Policies	Paper 4: Tax and Legal Structure in Infrastructure Investment	Paper 4: Government Debenture and Bond Master Plan: Status and Opportunities	
4:00PM	Q&A	Q&A	Q&A	Q&A
4:30PM	MYANMAR BUSINESS INVESTMENT SUMMIT 2013 ENDS			

The Exhibition / Sponsorship Opportunities

The sponsorship program has been specially designed to give industry leaders opportunity to increase visibility and enhance corporate profile. Partners and sponsors will enjoy sustained profiling impact through continuous promotion before, during and even after the conference. There are various opportunities to support and be associated with this prestigious and unique event. Contact the organizer for more details.



MYANMAR BUSINESS INVESTMENT SUMMIT 2013 REGISTRATION FORM



Title Mr. Mrs. Ms. Dr. Others (specify) : _____

Name (as per passport) _____

Email (for correspondence purposes) _____

Passport No. _____ Date of Issue / / / / /

Country of Issue _____ Expiry Date / / / / /

Job Title _____

Company _____

Address _____

City/State _____ Postcode _____

Country _____

Telephone* _____ Fax* _____

*(Please include country and area code)

Fee per Delegate	1-2 Delegates	3 & Above
Normal Rate (registration with FULL payment received before 20 February 2013)	USD1200 <input type="checkbox"/>	USD1000 <input type="checkbox"/>
Walk-In Fee (registration with FULL payment received after 20 February 2013)	USD 1500 <input type="checkbox"/>	

Yes ! I will attend the :	<input type="checkbox"/> Myanmar Business Investment Summit 2013	Please Tick: <input type="checkbox"/> Vegetarian <input type="checkbox"/> Halal
	<input type="checkbox"/> Myanmar Business Investment Summit 2013 Study Tour	

PAYMENT

- Full payment is required with your Registration Form before the Summit day. Tax-Receipt will only be issued upon receipt of full payment.
- Summit registration fee includes lunch and refreshments. The Summit registration fee, however, does not include travel, accommodation and incidental costs.
- All payments should be made in USD (\$) by bank draft, telegraphic transfer or cash only.
- All registrations by fax or post MUST reach us before 15 February 2013, after which late registrations will be considered as "WALK-INS" and subjected to "WALK-IN" fee.

PARTICIPATION TERMS & CONDITIONS

- Delegates may be substituted at any time, in writing, at NO extra charge.
- Cancellations received in writing before before 15 February 2013 will be refunded, less a USD100 administrative fee. Cancellations received thereafter are not refundable.
- Confexhub reserves the right to reschedule or cancel the conference, exhibition, cocktail reception, due to circumstances beyond their control and reserves the right to make changes to the conference program or speakers without prior notice.
- Should the event and all its related activities be cancelled, curtailed or adversely affected by any cause not within the reasonable control of Confexhub including but not limited to war, fire, national emergency, labor dispute, strike, lock-out, civil disturbance, Act of God, or non-availability of premises for any reason, Confexhub shall be under no obligation to refund all or part of the sums paid by the delegate in respect of his/her participation in the workshop. Confexhub shall be under no liability to the delegate or any other person in respect of any actions, proceedings, claims, demands, losses (including consequential losses), costs or expenses whatsoever which may be brought against or suffered or incurred by the delegate as the result thereof

PLEASE COMPLETE AND FAX BACK TO +603 4050 5099

For enquiries, please contact at +603 4045 5999 or email: conference@confexhub.com



Organized & Managed by:



Myanmar Business Investment Summit 2013 Secretariat

c/o: Confexhub Sdn Bhd

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