ASIAN-MENA COUNSEL

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Managing Partner Q&A with Dr Ganie of Lubis Ganie & Surowidjojo

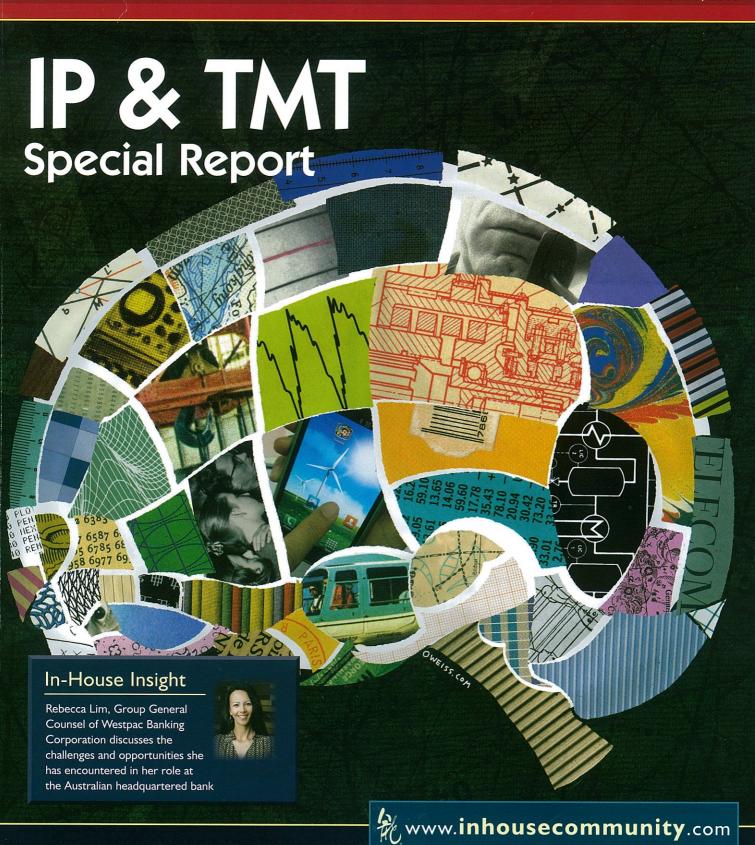
In-House Community Congresses featuring Dr Richard Susskind OBE

Investigative Intelligence: Mitigating the theft of trade secrets

Qatar's Press Law

MAGAZINE FOR THE **IN-HOUSE COMMUNITY** ALONG THE NEW SILK ROAD I

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EVENT REPORTS

SUSSKIND'S EVOLUTION OF LEGAL SERVICES

Dr Susskind suggests that there is a five point spectrum or evolution of legal services where the work ranges from a highly bespoke (hand-crafted/tailor-made) service through to 'routinisable,' commoditised work.

SPECTRUM OF LEGAL SERVICES

BESPOKE

STANDARDISED

SYSTEMATISED



PACKAGED

COMMODOTISED

the General Counsel, Ernst & Young Solutions; Ginney Lim, General Counsel, Executive Vice President, Corporate Communications & CSR, & Group Company Secretary, Singapore Press Holdings; Lim Soek Hui, Chief Executive Officer, Singapore International Arbitration Centre; Corene Crossin, Senior Advisor, Integrity Risk, Control Risks; Kirtee Kapoor, Partner, Davis Polk & Wardwell; Francis Xavier, SC, Head, Disputes Practice Rajah & Tann; and the plenary session was moderated by Justyn Jagger, Counsel, Stamford Law Corporation.

Following a coffee break which gave delegates a chance to mingle and network, a host of engag-

ing workshops ensued and these included Davis Polk & Wardwell and Luthra & Luthra's presentation of the legal issues flowing from India, Shook Lin & Bok's presentation on Effective Arbitration Clauses and the Setting Aside of Awards and Stamford Law Cor-



Dr Richard Susskind OBE

poration considered Regional M&A's in the context of the F&N, Heineken Beer Battle. After a delicious buffet lunch, Debevoise & Plimpton counselled on Anti-Corruption Compliance in Southeast Asia and Beyond and Rajah & Tann discussed Recent Developments in Dispute Resolution whilst Clyde & Co Clasis Singapore explained the nuances behind Civil Law Issues for Common Law Lawyers in Indonesia. The final workshops for the day included an Update from DFDL on Legal and Tax Issues in the Mekong Region with a Focus on Myanmar and Vietnam, and Control Risks counselled on the ways in which to steer clear from Fraud and Corruption Crises with their Lessons from the Front-Line.

Many thanks go to all our speakers and co-hosts above, as well as to ALS International, Hughes-Castell, Legal Labs, Navigant and Major, Lindsey & Africa for their support of the Community.

15 years of the Hong Kong In-House Congress

By Aparna Assomull Bundro

elebrating our 15th anniversary in Hong Kong this month, Pacific Business Press' In-House Community Congress welcomed over 300 senior counsel and compliance professionals on October 2nd at the JW Marriott hotel. The founding fixture on Hong Kong's In-House Community's calendar, the number of delegates has gone from strength to strength each year, and this year's event was no exception with a fantastic turn-out.

As with our Singapore Community gathering (see above), we were treated to an engaging keynote address on The Future of Legal Services by Dr Richard Susskind OBE, author of "Tomor-

row's Lawyers," following which our esteemed panellists considered the status quo of the legal industry after the Great Recession and deliberated on the changing role and evolution of in-house counsel. Our panellists included Mark Hunsaker, Managing Director, Legal, Citi; Sabrina Maguire, General Counsel - Structured Finance Asia, GE Capital;

Stephen Kitts, Asia Managing Partner, Eversheds; Christopher



Tahbaz, Partner, Debevoise & Plimpton; David D Doran, Partner and Chairman DFDL, with the session ably moderated by Kirtee Kapoor, Partner, Davis Polk & Wardwell. A fascinating discus-

sion ensued with our panel examining the virtues of Susskind's

idea that legal work could be analysed and broken down into its constituent parts in the future, with a view to separating bespoke from standardised work. With a mix of in-house and external counsel making up the panel, the potential benefits and drawbacks of decomposing each project to its composite elements gave way to divergent views amongst our panellists, and made for a lively discussion. In addition, the merits of the relatively novel phenomenon of ODR (Online Dispute Resolution) was debated in the plenary session. In a rapidly changing market where the customer is king, and the pressure to keep expenses down is ever present, the value added benefits of off-shoring and near-shoring were also discussed.

Following the plenary, morning workshops included: Current Issues in Regulatory Enforcement and Litigation

– What to Look Out For – Davis Polk & Wardwell, What can Businesses Really Expect from Hong Kong's Competition Law? delivered by Eversheds (with a contribution from Simon Booker, KPMG) and a presentation from Simmons & Simmons on Approaching Investigations and examining Related Employment issues.

A delicious lunch followed which gave peers in the industry a chance to network and canvass new contacts. After feeling replete, the delegates attended practice area workshops which included an Update on Recent Developments in International Arbitration presented by Clyde & Co and the Hong Kong International Arbitration Centre. Simultaneously, Debevoise & Plimpton counselled on the world of Anti-Corruption Law and Enforce-



ment and advised on the ways in which Companies could be Defended and Protected. Additionally, Proskauer Rose delivered a talk on Recent Developments Affecting Private Equity Practice and the consequent Practical Impact.

The final session of the day got off to a roaring start with DFDL's exposition on Keeping on Top of the New Tiger: a Myanmar Law and Tax Perspective and Mintz Group Asia advised on the best ways to extract Value from Investigation Firms, and talked about their ideas on Conducting Effective Due Diligence in Asia.

Many thanks go to all our co-hosts and speakers above as well as ALS International, Hughes-Castell, Lewis Sanders, Navigant, Taylor Root and Truphone.

A special thanks on behalf of the In-House Community™ to all our speakers and panellists, which included:



Chiann Bao Secretary-General Hong Kong International Arbitration Centre



David D. Doran Partner and Chairman DFDL



Stephen Kitts
Asia Managing Partner
Eversheds



Jessica Pyman Director Mintz Group Hong Kong



Christopher Tahbaz Partner Debevoise & Plimpton



Kim Barton Counsel Clyde & Co



James Finch
Partner and Managing
Director Myanmar
DFDL



Jeremy Leifer Partner Proskauer Rose



Martin Rogers
Partner
Davis Polk & Wardwell



Jay Tai Partner Proskauer Rose



Sarah Berkeley Consultant (Employment) Simmons & Simmons



Mark Hunsaker Managing Director, Legal Citi



Xia Li Associate Debevoise & Plimpton



Philip Rohlik Counsel Debevoise & Plimpton



Yuval Tal Partner Proskauer Rose



Simon Booker Director, Economics and Regulation KPMG



Abdulali Jiwaji Partner (Disputes) Simmons & Simmons



Linh Lieu Consultant Davis Polk & Wardwell



Jack Sheehan Regional Partner Tax Practice Group DFDL



Mark Yeadon Partner, Litigation and Dispute Resolution Eversheds



lan Cocking Partner Clyde & Co



Kirtee Kapoor Partner Davis Polk & Wardwel



Fiona Loughrey Partner (Employment) Simmons & Simmons



Dr Richard Susskind OBE author of 'Tomorrow's Lawyers'