

ADVISER PROFILE



Name: Mar Mar Aung
Position: Legal Adviser
Location: Yangon, Myanmar
Experience: 6 years
Nationality: Myanmar

CURRICULUM VITAE

Key Qualifications:

Mar Mar Aung is a legal adviser based in our Yangon office in Myanmar. Her primary focus is in real estate, energy, mining and infrastructure projects, banking and finance, due diligence, drafting agreements and general corporate matters. She has extensive experience in legal research across a wide variety of topics. She holds a Master of Research, a Master of Law from Yangon University and a Bachelor of Law from the University of East Yangon, Myanmar. Her PhD research focuses on International Law with particular attention on Baselines under the Law of the Seas.

Education:

- **PhD**, Yangon University, Myanmar (2015)
- **MRes**, Yangon University, Myanmar (2010)
- **LL.M**, Yangon University, Myanmar (2009)
- **LL.B**, East Yangon University, Myanmar (2006)

Employment Record:

- **DFDL**, Yangon, Myanmar (September 2015 – present)
Legal Adviser
- **DFDL**, Yangon, Myanmar (September 2013 – August 2015)
Junior Adviser

Mar Mar's areas of practice include Energy, mining and infrastructure projects, banking and finance, due diligence, drafting agreements and general corporate matters.

Details of Major Projects Undertaken

Myanmar

Real Estate

- Assisted Osotspa on acquiring land use rights for its greenfield establishment of the largest energy drinks manufacturing unit in Myanmar (Thilawa SEZ).
- Assisted senior advisers on key elements of the due diligence report concerning some of the assets of the company, specifically two of their properties located in Yangon and Mandalay intended to be future 5-star hotels.
- Assisted on drafting the lease agreement between the Hotel Developer (i.e. foreign investor) and its local partner with regard to the lease of a plot of land for the development of a luxury boutique hotel

Myanmar

- in Yangon.
- Advised on the framework of the hotel investment in Myanmar.
- Assisted senior advisers on ADB's USD 55 million convertible loan financing for First Myanmar Investments, a member of the Yoma Group of companies and listed on the Yangon Stock Exchange, to support the expansion of (i) its healthcare business and (ii) its banking and mobile digital financial services activities in Myanmar.

Banking and Finance

- Assisted senior advisers in advising AIA Group, one of the largest life insurance companies to enter into a bancassurance agreement with AYA Bank as one of the first collaborations between a bank and an insurance company in Myanmar.
- Assisted the senior adviser in advising Bank of China (HK) on its USD 100 million facility to MFOCN (a Myanmar fiber optic cable company). The scope of worked involved due diligence, documentation, securing approvals, perfection of securities and general advisory.
- Assisted senior advisers and partners in advising the ADB on in its equity financing of a Myanmar listed company. The transaction was valued at USD 50 million.

Due Diligence

- Assisted senior advisers in conducting due diligence on each of the target companies and compiling supplementary questionnaires; and updating the final DD reports.
- Assisted senior advisers in conducting due diligence on a target bank, compiling supplemental questionnaires; and updating the final DD report.
- Assisted senior advisers in conducting due diligence on the target as part of a hotel acquisition project.
- Assisted senior advisers in conducting due diligence on a major private education business in Myanmar: acting as Myanmar counsel for a sovereign fund on its investment in a leading Myanmar private education company with several established campuses across all major cities in Myanmar.
- Assisted senior advisers in advising the Ngov Family on its acquisitions of Straits Microfinance Limited, a Myanmar microfinance company. The scope included FRD approval for an acquisition of 90% of the shares, documentation and closing assistance.
- Assisted senior advisers in conducting due diligence on a mining company to acquire a majority stake interest in the company.
- Assisted senior advisers in conducting due diligence on the companies which are operating garment factories to acquire the interest of the companies.

Project Developments

- Assisted senior advisers in providing advice on legal structures, obtaining project approvals, licensing and permit requirements in various projects including the Myanmar LNG Receiving Terminal Project.
- Assisted on the drafting and preparation of legal articles and client alerts concerning legal and regulatory changes and updates in Myanmar.

Languages	Speaking	Reading	Writing
Myanmar	Excellent	Excellent	Excellent
English	Good	Good	Good

BANGLADESH

Dhaka
bangladesh@dfd.com

INDONESIA[‡]

Jakarta
indonesia@dfd.com

MYANMAR

Naypyidaw
Yangon
myanmar@dfd.com

PHILIPPINES[‡]

Manila
info@ocamosuralvo.com

THAILAND

Bangkok
Samui
thailand@dfd.com

VIETNAM

Hanoi
hanoi@dfd.com

CAMBODIA*

Phnom Penh
cambodia@dfd.com

LAO PDR

Vientiane
laos@dfd.com

SINGAPORE

singapore@dfd.com

Ho Chi Minh City
hcmc@dfd.com