

## ADVISER PROFILE



Name: Kraisorn Rueangkul  
 Position: Partner, Thailand  
 Location: Bangkok, Thailand  
 Experience: 15 years  
 Nationality: Thai

## CURRICULUM VITAE

### Key Qualifications:

Kraisorn specializes in merger and acquisitions, foreign direct investment, public-private partnerships, corporate and commercial matters, regulatory compliance, competition law, and human resources and employment. He is also experienced in cross-border mergers and investments in the Mekong region. Kraisorn has in-depth expertise in many industries including oil and gas, energy & renewable energies, EPCs, aviation, food & beverage, manufacturing, trading including commodity trading, banking & finance, FinTech, tech-startups. He holds an LL.B. from Thammasat University, Thailand and an LL.M. from Durham University, UK.

### Education:

- 2011 – LL.M. Durham University, Durham, UK
- 2005 – LL.B. Thammasat University, Bangkok, Thailand

### Employment Record:

- DFDL**, Bangkok, Thailand  
*Partner*  
*Senior Legal Adviser* (July 2016 — Present)  
 (2007 — June 2016)
- FBLP legal Co., Ltd.**, Bangkok, Thailand (2005 — 2007)  
*Junior Associate*

### Details of Major Projects Undertaken

Focus on various sector

Thailand

Acting as a general counsel for the Royal Bank of Scotland in Thailand; assisting the bank in closing down its branch in Thailand during 2015 - 2016.

Advised a bitcoin investor to establish a bitcoin investment fund in Thailand.

Advised a Chinese developer in relation to a micro-finance mobile application service.

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Advised a foreign securities analyst firm on legal implications of data privacy laws and regulations in Thailand with respect to the global IT solution involving the use of cloud storage.

Advised a global software developer in relation to local electronic money regulatory framework.

Advised a multinational health monitoring mobile application provider in relation to a survey on data protection requirements under Thai law, particularly collection processing overseas transfer of medical personal information.

Advised a Thai fintech company in relation to mobile and online electronic goods shopping platform with incorporated consumer loan services, including advice on micro personal loan regulations and licensing.

Advised Bloomberg law in relation to Thailand's workplace privacy, data privacy, and data security regulations.

Advised Paul Hastings in a legal survey on data protection laws and regulations in Thailand in relation to a ride-hailing mobile application.

Advised Thai Fintech Association on the fintech-related regulatory framework in Thailand, as well as provisions technical assistance and training for the members of the association.

Advised UBER in relation to Thai regulatory requirements relating to a multi-jurisdiction online payment mechanism.

Counsel for GE, Pepsi, Eatigo, and Dell for ongoing corporate and HR-related matters in Thailand.

Lead counsel assisting a reputable Chinese EPC company in its effort of business expansion in Thailand.

Lead counsel for a comprehensive legal compliance review of a sport retail operator.

Lead counsel for a reputable global game and entertainment company in its effort to acquire a reputable theme park and entertainment company in Thailand.

Lead counsel for closure of a manufacturing facility and relocation of a leading F&B manufacturer in Thailand.

Lead counsel for Muntons plc's the buy-out transaction from Jebsen & Jebsen of the shares in the joint venture company holding the malted ingredients vacuum band drying manufacturing facility in Thailand, as well as negotiation with the lenders of the joint venture company to for the restructuring of the financing structure of the facility.

Lead counsel for Tractebel in its effort of business expansion in Thailand.

Lead local counsel for a number of oil & gas companies in a joint venture concerning the trade competition law in Thailand.

Lead local counsel for Alibaba group in its distribution business expansion into Thailand.

Lead local counsel for Shell in its divestment of petroleum concessions and assets in Thailand with the value of approximately USD 900 million assets.

Leading counsel for CAMC Engineering in acquisition efforts of SPP company in Thailand.

Leading Counsel for City Automobiles in a land and building lease deal with Inchcape, and leading negotiations with the landlord.

Leading counsel for the Rhodia Group in its acquisition efforts of renewable energy companies in Thailand.

Leading counsel in advising a pharmaceutical company on the import and export business in Myanmar.

Leading counsel in Big C's joint venture in Myanmar.

Leading counsel in the closure of a factory in Thailand of a leading a global canned food manufacturer.

Leading counsel in the comprehensive Thai law compliance audit project for a leading food and beverage manufacturer in Thailand.

Leading counsel of BP Oil (Thailand) Co., Ltd. in the disposal of one of its terminals in Chonburi.

Leading counsel to assist Allianz Ayudhya in its efforts to expand its business in the Lao P.D.R., Myanmar, and Cambodia.

Leading counsel to assist Citibank Thailand in its efforts to expand its business in the Lao P.D.R., Myanmar, and Cambodia.

Leading counsel to assist Siemens Thailand in its efforts to expand its business in Myanmar.

Leading counsel to assist the Hong Seng Group, a leading garment manufacturer in Thailand to expand its business to Cambodia.

Leading Thai counsel for Shell for the sale of certain Thai assets in 2017.

Leading Thai counsel for the acquisition of Archetype, a leading construction design service company in Thailand, by the Tebodin Group in 2015.

Leading Thai counsel for the ASM group in the purchase of majority debt in TT&T in rehabilitation process.

Leading Thai counsel for the sale of the Thai assets of British Gas to Shell in 2016.

Leading Thai counsel for Tiger Airways in the establishment of the airline's joint venture with Thai Airways.

Leading Thai counsel in the acquisition of Transition Systems group, a leading distributor of IT equipment in Thailand, by the Exclusive Group in 2015.

Member of legal counsel team in advising a confectionary manufacturer on its joint venture in Myanmar.

Member of legal counsel team in advising an alcohol beverage producer on its joint venture in Myanmar.

Member of the dispute resolution team for BP Oil (Thailand) on dispute over concessions of renewable energy projects.

Member of the dispute resolution team on a fixed price scheme for Shell Company of Thailand.

Member of the dispute resolution team on human resources, employment, and competition for Svenson Group.

Member of the legal counsel team advising and representing a venture capital group in its efforts to acquire a company that holds land lease rights from the State Railway Authority of Thailand.

Member of the legal counsel team advising Decathlon on its entrance into the Thai market.

Member of the legal counsel team advising on lease extensions with the State Railway Authority of Thailand.

Member of the legal counsel team in the acquisition effort of a lemon acid factory in Thailand.

Member of the legal counsel team on the concession of desalinated water production.

Member of the legal counsel team on the cross-border M&A of one of the biggest telecom companies in Cambodia.

Member of the legal counsel team on the issuance of USD 200 million bonds offering on the Singapore Stock Exchange by a Vietnamese holding company which owns companies in the Mekong region.

Member of the legal team in an M&A negotiation of CAT's CDMA project and advising on public-private partnership law in Thailand.

Member of the legal team of the establishment of Colliers Thailand and negotiation of the franchise agreement

#### Languages:

	Speaking	Reading	Writing
THAI	Excellent	Excellent	Excellent
ENGLISH	Excellent	Excellent	Excellent

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