

DEAL LIST: FOCUS ON OUTBOUND INDIA INVESTMENTS

July 2014

Deal List – Focus on India

DFDL and/or the advisers working with DFDL have the following related experience:

India Outbound Investment:

Jurisdiction	Name of the Client	Deal Description
Cambodia	<i>Bank of India</i>	Advised in relation to its loan facility and other security arrangements.
Cambodia	<i>Branch of Power Mining Pte. Ltd.</i>	Assisted in general operational legal and tax matters.
Cambodia	<i>Global Agri Plantation</i>	Advised on the investment and legal issues in agricultural and plantation sector.
Cambodia	<i>Ruchi Group</i>	Advised on the investment and legal issues in agricultural and plantation sector.
Cambodia	<i>Spice Mobile</i>	Advised on matters related to offering VAS and content services and setting up a distributor arrangement.
Indonesia	<i>Indian Joint Venture</i>	Advised an Indian joint venture company on its acquisition of a coal mine and related interests in Indonesia.
Indonesia China Hong Kong	<i>Jet Airways (India) Pte Ltd</i>	Advised on their proposed setting up and operations in Indonesia and, in part, China and Hong Kong.
Lao PDR	<i>Aman Resorts (DLF Group)</i>	Advised in relation to a hotel development project in Luang Prabang, including procurement of business and operating licenses and further assistance with loan transactions in relation to the project.
Lao PDR	<i>Apollo Tyres Limited</i>	Assisting in its rubber plantation project expansion in Laos including advising on operational legal matter and tax advisory.
Lao PDR	<i>Axis Bank</i>	Advised in relation to its loan facility and other security arrangements in relation to a plantation project in Lao PDR.
Lao PDR	<i>Boving Fouress Limited</i>	Advised in relation to its heavy equipment supply contract for Nam Ham 2 Hydro Power Project.
Lao PDR	<i>Euro Natural Resources Pvt. Ltd</i>	Advised on various aspects of a mineral mining concession and its proposed mining operations.
Lao PDR Myanmar Cambodia Vietnam	<i>Hand In Hand (International NGO)</i>	Advised on establishment of international non-government organization and setting up of microfinance operations in each of Myanmar, Cambodia, Lao and Vietnam.
Lao PDR	<i>HSMM Group</i>	Assisted in general operational legal and tax matters.
Lao PDR	<i>ICICI Lombard</i>	Advised on legal and regulatory framework in relation to offering of its reinsurance services.

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Lao PDR Thailand	<i>Kirloskar Brothers Limited</i>	Advised on general operational legal matters.
Lao PDR	<i>Marubeni India Pvt. Ltd.</i>	Advised on tax issues in relation to foreign investment in the region.
Lao PDR	<i>Nav Bharat Ventures Limited</i>	Assisted on all matters in relation to setting up of its 108 MW hydro power project.
Lao PDR Vietnam	<i>Tata Steel (Mining Division)</i>	Assisted on various aspects of a mineral mining concession and its proposed mining operations.
Lao PDR	<i>Zamin Advisors Ltd</i>	Advised on various aspects of a mineral mining concession and its proposed mining operations.
Lao PDR	<i>Zuari Industries Limited</i>	Assisted with its proposed mining operations and the establishment of a company.
Lao PDR Cambodia	<i>Birla Lao Pulp and Plantation Company Limited (Aditya Birla Group)</i>	Assisted in its pulp plantation project expansion in Laos including advising on operational legal matter, tax advisory and intellectual property issues.
Lao PDR Cambodia	<i>Tata Communication International</i>	Assisted in relation to offering international private leased circuit connectivity services in Lao PDR and Cambodia.
Lao PDR Cambodia	<i>Tata International</i>	Played a prominent role in assisting Tata International in expanding its foot prints in Laos and Cambodia. The scope including advise on various laws and regulation relating to distributor arrangements in the relevant jurisdiction.
Lao PDR Myanmar	<i>Tata Motors</i>	Assisted Tata Motors in relations to the expansion of its business in Myanmar. The scope included advise on tax issues, turnkey manufacturing contracts, sales, distributions and marketing contracts and other general legal advice.
Myanmar	<i>Essar Projects</i>	Advised on their proposed setting up and operations in Myanmar.
Myanmar	<i>Glenmark Pharmaceuticals</i>	Advised on setting up its business in Myanmar
Myanmar	<i>Indorama Ventures</i>	Advised on foreign investment restriction in Myanmar in relation to their new project.
Myanmar	<i>Nexus Venture Partners</i>	Advised on carrying out warehousing business in Myanmar.
Myanmar	<i>Swiss Singapore (Aditya Birla Group)</i>	Assisted in relation to expansion of its distribution business in Myanmar.
Philippines	<i>Tata Chemicals</i>	Advised on regulations and import procedures in Philippines for its brand of Water Purifiers. Also advised on intellectual property issues including FTO advise.
Thailand	<i>Aditya Birla Group</i>	Advised on restructuring of chemical companies in the Birla group of companies (which include listed and non-listed companies), including due diligence regarding their facilities

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		in Thailand that covered areas such as licensing review, employment agreement review, site visits and environmental review.
Thailand	<i>Khamin Development Company Limited</i>	Advised in its bid for a Thai development company in the hospitality industry. The Thai entity owned an externally-managed hotel in Bangkok.
Thailand	<i>Mahindra Holidays & Resorts India Limited</i>	Assisted in expansion of its business and general legal matters.
Thailand	<i>Westwell Iron & Steel Pvt. Ltd.</i>	Advised on its joint venture and setting up of entity. The scope included due diligence and drafting of transaction documents.
Thailand Indonesia	<i>DSM Sinochem Pharmaceuticals</i>	Assisted in setting up its distributorship arm and expansion of business. Also advised on tax matters.
Vietnam	<i>Infosys</i>	Advised on general Vietnamese Law issues such as dispute resolution, data protection and limitation on liability and also reviewed the Master Services Agreement for Vietnamese law compliance.
Vietnam	<i>Wolkem India Limited</i>	Advised in relation to the acquisition of a mining company in Vietnam (USD 5M), including legal due diligence, drafting the share purchase agreement, charter, escrow account agreement.
Vietnam Singapore	<i>Export Import Bank of India</i>	Advised in relation to a USD 2M loan for a Vietnamese coffee manufacturer including revising the lender's facility agreement, drafting amendments to the signed mortgage agreements, and offering a legal opinion about the validity and enforceability of the aforementioned facility agreement and amendments under Vietnamese law.

India business related transactions

Jurisdiction	Name of the Parties	Deal Description
Bangladesh	<i>Pepsi India</i>	Assisted in operational legal matters, setting up of entity and intellectual property issues.
Bangladesh	<i>Standard Chartered Bank, India</i>	Advised on matters relating to international trade shipping finance
Cambodia	<i>Mega Care</i>	Ongoing advise on operational legal matters and regulatory issues in relations to its distribution business.
Cambodia Lao PDR	<i>Olam International</i>	Ongoing advise on operational legal matters and regulatory issues in relations to its plantation projects.
India	<i>Covanta Energy</i>	Sale of Covanta Energy's equity interest in, and settlement of all litigation concerning, a naphtha-fired generation project.

Jurisdiction	Name of the Parties	Deal Description
India	<i>Housing Development and Infrastructure Ltd</i>	Advised on the corporate structuring and setting up of a Singapore based fund in respect of various proposed regional property investments
India	<i>Indian investment and venture capital company</i>	Advised an Indian investment and venture capital company on its regional investments in training and logistics companies.
India	<i>Mangalore Power Company - China Light & Power International</i>	Represented the Project sponsors in the negotiation of the power purchase agreement of the 1000 MW power plant in Mangalore, State of Karnataka, India.
India Malaysia Indonesia	<i>MediaOne (now part of AT&T Wireless)</i>	Advised on its telecommunications investments in India, Malaysia and Indonesia including advising on all aspects of their joint venture, shareholder, corporate and commercial agreements and related financing agreements.
India	<i>Toronto Dominion Bank</i>	Advised on the financing of USD 55M of telecommunications equipment in India.
Lao PDR Myanmar	<i>Gimpex Limited</i>	Advised in setting up and expansion of its distribution business.
Lao PDR Myanmar	<i>Mega Care</i>	Assisted on due diligence in relation to corporate standing, land-use rights, intellectual property rights, etc. in anticipation of listing of the parent company.
Lao PDR Indonesia	<i>PT. Tripar Multivision Plus</i>	Assisted in its joint venture to setting up five screen multiplex and setting up of the entity
Lao PDR Cambodia	<i>Thakral Group of Companies</i>	Advised in setting up and expansion of its distribution business.
Lao PDR Cambodia	<i>VE Products Limited</i>	Advised in setting up and expansion of its distribution business.