

DEAL LIST:

FOCUS ON ENERGY, MINING AND INFRASTRUCTURE

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REGIONAL DEAL LIST – FOCUS ON ENERGY, MINING AND INFRASTRUCTURE

DFDL and/or the lawyers working with DFDL have the following experience:

Project	Client	Description of Project and DFDL's involvement
Hydropower		
Stung Cheay Areng (Cambodia)	Large Hydro Power Company	Advising the client as local and project counsel in the development of the Stung Cheay Areng hydro power project in Koh Kong, Cambodia with a capacity of 100MW. The project work includes drafting of power purchase agreement with Electricité du Cambodge, implementation agreement, concession agreements, review and advising on financing and security documents (2013-present).
Lower Sesan (Cambodia)	Project Company	Assisting a large hydro-developer in acquiring a strategic stake in the project company developing the Lower Sesan 2 dam (2013-present).
Kamchay (Cambodia)	China Exim Bank	Acted for the lender in relation to a 193MW hydropower project in Kampot province. Project value: USD 280M. (2011)
Lower Russei Chrum (Cambodia)	Export-Import Bank of China	Acted as local counsel for the lender in relation to a 338MW hydropower project in Koh Kong province. Project value: USD 500M. (2010)
Stung Atay (Cambodia)	China Exim Bank	Acted for the lender in relation to a 120MW hydropower project in Pursat province. Project value: USD 300M. (2008)
Xekatam (Lao PDR)	Sponsors	Acting as local counsel to the Sponsor in respect of local law aspects of the development of the project, including advice and negotiation of concession agreement, power purchase agreement and land lease agreement and review of financing documents. (2014-present)
Namphak (Lao PDR)	Sponsors	Assisting client in relation to the development phase including drafting and negotiation of project documents for 150MW Namphak hydroelectric project. Project has minimal reservoir relying upon diversion of multiple small streams to a steep escarpment forming the edge of the Bolaven plateau. All output to be sold to Electricité du Laos. Project financing to follow. (2011-present)
Nam Phay (Lao PDR)	Sponsor	Advising sponsor in respect of project and local law aspects of the development of the project, including in particular regulatory requirements, tax regime, and project documentation. Project has an installed capacity of 87MW. (2012-present)



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Xeset 3 (Lao PDR)	Export-Import Bank of China	Advising Lender in relation to unsecured loan to Government of Lao PDR for on-loan to Electricité du Laos for construction of the Xeset 3 hydroelectric project. Escrow of certain EDL revenues to handle debt service. Project value: USD 200M. (2013-present)
Nam Tha 1 (Lao PDR)	Sponsor	Acting as project counsel to the Sponsor in relation to a 168MW hydropower project, including drafting and negotiation of the concession agreement with the Government and power purchase agreement, shareholders agreement and resettlement services agreement with Electricité du Laos. Project value: USD 450M. (2008- present)
Xe Pian Xe Nam Noy (Lao PDR)	Sponsors/Project Company	Advised the Sponsors and Project Company in respect of local law aspects of the development of the project, including regulatory requirements, tax regime, project documentation and financing documents. Assignment included negotiation and closing assistance. This hydroelectric power project will have a capacity of 400MW some of (90%) which will be sold to the Electricity Generating Authority of Thailand. (2011-2014). Advising on refinancing arrangements (2015).
Xe Pian Xe Nam Noy (Lao PDR)	Thai Lender Consortium	Advised the Thai Lenders Consortium under an agreed ethical wall structure in respect of local law aspects of the development of the project, including regulatory requirements, tax regime, project documentation and financing documents. Assignment included negotiation assistance, drafting and negotiation of all Lao security documents, , advice on account structure, and closing assistance. (2011-2014). Advising on refinancing arrangements and share transfer (2015).
Nam Ngiep 1 (Lao PDR)	Sponsors/Project Company	Acted as local counsel in relation to a 289MW hydropower project, including review of project and finance documents, advice on local regulatory requirements, preparation of local security documents, closing assistance, and drafting of legal opinion. (2010-2015)
Nam Ngiep 2 (Lao PDR)	China Development Bank	Acted as local counsel to Lender and responsible for the drafting and negotiation of security documents and assisting Borrower to obtain certain permits and achieve concession agreement effectively. The Nam Ngiep 2 Hydropower Project has an installed capacity of 180MW. (2012-2014).
Xayaburi (Lao PDR)	Thai Lender Consortium	Acted as local counsel to lenders in relation to a 1,285MW hydropower project, including review of main project and



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		financing documents and drafting of legal opinion. Project value: USD 2B. (2010-2012)
Nam Ou (Lao PDR)	Sponsor	Acted as local counsel to the Sponsor in relation to a 600MW hydropower project, including project company share transfers, review of project documents and project permits and issuance of legal opinions to Government and the Lender. Project value: USD 700M. (2011-2013)
Nam Ngum 3 (Lao PDR)	Asian Development Bank; GSM Power	Acted as local counsel to the lenders and as local and Thai counsel to the shareholder in relation to a 440MW hydropower project, with respect to negotiations of the concession agreement and the power purchase agreement and providing advice on the security package. Project value: USD 750M. (2011)
Nam Ngum 5 (Lao PDR)	Export-Import Bank of China	Acted as local counsel to the lender in relation to 120MW hydropower project, including review of the main project documents, drafting of a legal opinion and drafting of the security package (2008-2009). Advised on share transfer issues. (2012)
Nam Theun 2 (Lao PDR)	World Bank; International and Thai Lender Consortium	Acted as local counsel to the lenders in relation to a 1,070MW hydropower project. Project value: USD 1.5B. (2003-2010)
Nam Lik 1 (Lao PDR)	Sponsors	Acted as local counsel to Sponsors and the Project Company in relation to a 64.7MW hydropower project, including review of the main project documents, advice on local regulatory requirements, negotiation of local security documents, closing assistance, and drafting of legal opinion for Government and Lenders. Project value: USD 150M. (2010-2014)
Nam Lik 1-2 (Lao PDR)	China Development Bank	Acted as local counsel to Project Lender in relation to 100MW hydropower project. Reviewed project documents, prepared local security documents, closing assistance and legal opinion. Also advised Lender on share transfer. Project value 150M. (2008-2009)(2013)
Nam Mang 1 (Lao PDR)	Sponsor	Acted as local counsel to the Sponsor in relation to a 67MW hydropower project. Project value: USD 90M. (2009)
Tad Salen (Lao PDR)	Thai Lender	Acted as local counsel to Lender in relation to a 3.2MW run- of-river hydropower project. Project value: USD 5.4M. (2009)
Nam Theun 1 (Lao PDR)	Sponsor	Acted as local counsel to the sponsors in relation to a 500MW hydropower project. Project value: USD 750M. (2008)



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Theun Hinboun (Lao PDR)	Lender Syndicate/Project Company	Acted as local counsel to Project Lender syndicate and to Project Company under ethical wall structure in relation to initial development (1993-1998), expansion (2008-2009) and refinancing of hydropower project with total capacity of 440MW. Reviewed project documents, prepared local security documents, closing assistance and legal opinions. Also advised Lender syndicate on share transfer issues. Project value: USD 500M. (2012)
Nam Ngum 2 (Lao PDR)	Thai Lender Consortium; Contractor	Acted as local counsel to Project lenders in relation to a 615MW hydropower project. Acted as local counsel to EPC contractor in respect to tax issues. (2005)
Xe Kaman (Lao PDR)	Sponsor	Acted for investment group in a 300MW hydropower project. Project value: USD 750M. (2003)
Houay Ho (Lao PDR)	Sponsors; Thai Lender Consortium	Acted as local counsel for the original sponsor, the takeover sponsor, and the Lenders in relation to the renegotiation and extension of existing loans, refinancing, and the transfer of shares. Project value: USD 275M. (1995-1998)(2008- 2009)(2013)
Nam Sim (Lao PDR)	Sponsor	Acted as project counsel to the Sponsor in relation to a run- of-river hydropower project. Project value: USD 17.6M investment. (2008-2013)
Myitsone Chibwe (Myanmar)	Gezhouba Group	Advised on the commencement of the second stage of construction of the 3600MW hydropower dam. (2009)
Yeywa hydropower station (Myanmar)	Ministry of Electric Power, Gezhouba Group, CITIC, Sinohydro	Advised on a 790MW hydropower plant contract valued at USD 126M. Total project value: 700M (2004)
Kapela-A (Nepal)	Government of Nepal	Advised in relation to the solicitation of sponsors and solicitation package, model power purchase agreement, and concession agreement.
Yantann Sien Hydropower Project (Vietnam)	Chubu Electric Power Co., Inc.	Advised Chubu on relatively untested type of investment, foreign investment in private hydro power projects (19.5MW). Work undertaken included legal due diligence, Vietnamese law transaction advice and transaction documentation. (2014)
Huoi Quang (Vietnam)	Agence Française de Développement (AFD)	Assisted AFD on all aspects of the funding agreements related to the stage one financing of a 520MW hydropower plant in Lai Chau Province. Project value: USD 100M. (2008 - 2010)
Acquisition (Vietnam)	Developer	Advised a French hydropower plant manufacturer of small and medium size power plants in relation to its investment in Vietnam through the acquisition of a 40% equity stake in



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		a licensed local company. Assistance included drafting of the memorandum of understanding, shareholders agreement, and performing of due diligence. (2010)
Hoa Phu Hydropower Plant (Vietnam)	Dragon capital's Mekong Brahmaputra Clean Development Fund LP	Assisted Dragon Capital in the acquisition of a 36% interest in a Vietnamese hydro power company (Tam Long Power Joint Stock Company), the fund's first investment in Vietnam. (2012)
Oil & Gas		
Oil & Gas Exploration (Cambodia)	Chevron	Advising in connection with oil and gas exploration activities and production sharing contract arrangements. (2006- present)
Oil & Gas Exploration (Cambodia)	Mitsui Oil Exploration	Advising on all aspects of the exploration works in an onshore project, and various aspects of the offshore Block XVII project. (2010-present)
Oil & Gas Exploration (Cambodia)	Esso/Exxon	Advised on full scope of work related to bid for offshore oil and gas exploration block. (1998)
Asset Acquisition (Cambodia)	BHP Billiton Petroleum	Advised joint venture partners with respect to BHP's recent venture in Cambodia and undertook due diligence work in relation to the proposed acquisition of other interests. (2008-2010)
Oil & Gas Pipeline (Myanmar)	China National Petroleum Corporation (CNPC), Myanmar Ministry of Commerce	Advised on the kick-off construction of 771km pipeline between, Yunnan, China and Maday Island, Myanmar. Additionally, advised on agreement concerning exclusive operating rights for CNPC. Project value: USD 2.5B
Farm in offshore block (Myanmar)	Confidential	Assisting the client in relation to a farm-in of a portion of a major off shore block for exploration and drilling. DFDL is researching all legal matters and drafting or advising on all contracts. (current)
LPG project development (Myanmar)	Petredec Limited	The Singapore team is advising Petredec Limited in relation to all aspects of the development of an LPG project in Myanmar (current).
Petroleum Supply and Offtake (Qatar)	Long Son Petrochemicals; SCG	Advised on all aspects of a long-term supply and off-take of propane, naphtha, and other petroleum products from Qatar International Petroleum Marketing Company sourced from the Mesaieed, Rasgas, Ras Laffan refineries and Pearl GTL plants. Project value: USD 23B. (2011-2012)
EPCI contract for pipeline (Vietnam)	Confidential	Advised client in relation to the preparation and negotiation of an EPCI contract for the construction of an O&G pipeline and related facilities. (2013)



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International Bond Offering (Vietnam)	Oil and Gas General Corporation of Vietnam (PetroVietnam)	Acted as legal counsel to PetroVietnam on an offering of international bonds. Responsible for preparing a due diligence report on the status of PetroVietnam and advising on legal issues relating to the issuance of international bonds. (2003)
Financing (Vietnam)	Lender	Advised a French bank on granting finance to PetroVietnam. Responsible for reviewing the facility agreement; completing a due diligence on the borrower's status; and checking the completion of conditions precedent and issuing legal opinions. (2005)
FPSO Conversion and Operation in Vietnam TGT (Block 16-1) (Vietnam)	Sumitomo Mitsui Banking Corporation (SMBC)	Assisted SMBC with the financing of an oil & gas floating platform. (2011 – 2012)
Acquisition of Vietnam offshore oil fields assets (Vietnam)	Perenco	Assisted Perenco in its acquisition of ConocoPhillips' offshore oil fields assets in Vietnam. Project Value: USD1.3B.(2012-present)
Acquisition of Vietnam petroleum projects (Vietnam)	Perenco	Assisted Perenco in its due diligence to acquire three petroleum projects in Vietnam from a Malaysian petroleum company. (2014)
Thermal Power		
Five HFO/Cycle Gas Projects (Bangladesh)	Developers	Advising on development of a 150MW HFO plant and a 750MW cycle gas plant at Gazipur, and three 50MW HFO plants at Monshigonj, Hasnabad and Ashulia. (2011-present)
Three HFO/Cycle Gas Projects (Bangladesh)	International Power Company	Advising on all aspects of the concession, project agreements, construction and financing aspects of three 100MW dual fuel HFO/natural gas plants guaranteed by the Government under the "quick rental scheme." (2011- present)
Bibiyana Power Plant (Bangladesh)	Summit Group; GE Energy	Advising on all aspects of the tender, concession project agreement, construction and financing aspects of duel fuel simple and combined cycle 341MW gas fired IPP. (2011- present)
Coal Power Plant Development (Cambodia)	Coal Power Plant	Review of various agreements related to the development of a 100MW coal-fired power project in Sihanoukville Cambodia. (2008-2011)
Coal Power Project (Cambodia)	Lenders	Acting in relation to a coal power project to be developed in Sihanoukville province. Project value: USD 100-150M. (2013-present)



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Beacon Hill (Cambodia)	IFC, OPIC, Korean Exim Bank	Provided full scope of advice related to project as lead local project counsel, including Government payment guarantees, passage of law enforcing NY Convention, implementation agreement, power purchase agreement, fuel supply agreement, construction agreement and related documents. Project value: USD 90M. (1997-2000)
Cam-Tai (Cambodia)	Taiwan Enterprise; CTEP	Provided full scope of advice related to project in the region of Siem Reap as lead local project counsel, including Government payment guarantees, electricity licensing, implementation agreement, power purchase agreement, fuel supply agreement, construction agreement and related documents. Project value: USD 60-70M. (2003-2005)
Transmission Line (Cambodia; Thailand)	PWC	Acted as local counsel by providing full scope of advice related to power project between Cambodia and Thailand including electricity licensing and investment structure. Project value: USD 20M. (2003)
Hongsa (Lao PDR)	Thai Lender Consortium	Acted as Lao counsel for Project Lenders on 1,800MW lignite-fired mine-mouth power project. Role included due diligence, general transactional advice, drafting Lao security documents, and licensing and corporate advice. Project value: USD 3.5B. (2008-2010). Assisting with share transfer process. (2014 – present)
Thaketa (greenfield 500 MW combined cycle power plant) (Myanmar)	Sponsor consortium of companies	Serving as local and project counsel pursuing the development of a 500 MW combined cycle power plant (natural gas-fired) intended to strengthen the amount of generating capacity able to supply power to Yangon and nearby special economic zone. To date, the primary responsibilities of DFDL is to advise on local legal matters and the drafting and supporting the negotiations of key project development documentation, including joint venture agreement, power purchase agreement, fuel supply agreement, the land lease agreement, the government guarantee and undertaking as well as the preparing the legal opinion to be issued by the Office of the General Counsel of the Republic of the Union of Myanmar. (2013-present)
Business Expansion (Myanmar)	Siemens	Advising on the legal implications of client's Thai office supplying leasing equipment such as generators through their local partner and setting up operations to provide EPC services on gas-fired IPP. (2013-present)



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Nam Dinh Power Plant project (Vietnam)	Confidential	Advising client in relation to the preparation and negotiation of project agreements. (2012-present)
Vinh Tan 4 Thermal Power Plant (Vietnam)	Korean Lenders	Advised a group of Korean Lenders in relation to the financing of a power plant (2 x 600 MW) developed by Electricity of Vietnam. Assistance included revision of the loan agreement, government guarantee, and issuance of legal opinion. Project Value: USD 900M. (2014 – 2015)
Vinh Tan I BOT Power Plant (Vietnam)	Chinese EPC Contractor	Advised a Chinese contractor on both Vietnamese and English law issues in connection to the EPC contract of a BOT power plant project. (2014)
BOT Power Plan project (Vietnam)	Confidential	Acted as counsel in relation to legal due diligence on the project entity and provided advice on Vietnamese law issues in relation to the development of a BOT power plant project. (2013-2014)
O MON II Thermal Power Generation Project (Vietnam)	Ministry of Industry and Trade (MOIT)	Advised the MOIT on the launch of an international bidding process for the selection of a sponsor. (2010–2012)
Thang Long Thermal Power (Vietnam)	China Development Bank (CDB)	Advised CDB on the financing of the 2x300MW Thang Long Thermal Power Plant. Project value: USD 700M. (2011-2012
Quang Ninh 2 Thermal Power Plant (Vietnam)	The Export-Import Bank of China (Eximbank)	Advised Eximbank on the financing of the 2x300MW Quang Ninh 2 Thermal Power Plant. Project value: USD 350 M. (2010-2011)
Hai Phong 2 Thermal Power Plant (Vietnam)	Eximbank	Advised Eximbank on the financing of the 2x300MW Hai Phong 2 Thermal Power Plant. Project value: USD 330 M. (2011-2012)
Vinh Tan 2 Thermal Power Plant (Vietnam)	Eximbank	Advised Eximbank on the financing of the 2x600MW Vinh Tan 2 Thermal Power Plant. Project value: USD 700 M. (2013)
Thai Binh 2 Power Plant Project (Vietnam)	CDB	Advised CDB on the financing of the 2x600MW Thai Binh 2 Power Plant Project, in Southwest Vietnam. Project value: USD 300M. (2012–2013)
Kien Giang 2 Power Plant Project (Vietnam)	CDB	Advised CDB on the financing of the 2x600MW Kien Giang 2 Power Plant Project, in Southwest Vietnam. Project value: USD 400M. (2011–2012)



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Duyen Hai 3 Power Plant Project (Vietnam)	CDB	Advised CDB on the financing of the 2x600MW Duyen Hai 3 Power Plant Project. Project value: USD 450M. (2011–2012)
Nghi Son 2 Gas Fired Power Project (Vietnam)	Electricity of France; Sumitomo	Acted as local counsel to the sponsors in relation to a gas power project. Provided legal advice for preparation and submission of proposal to bid; preparing and negotiating project documents; assisting in negotiation of financing and security documents. (2008-2011)
Phu-My Gas Power Project (Vietnam)	Electricity of France, Sumitomo, TEPCO	Acted as local counsel to the sponsors, in relation to a gas power project by assisting in negotiations with lenders and project implementation with local authorities, preparing lending agreements and security documentation, and offering legal opinions. Project value: USD 400M. (1999- 2006)
Hai Duong Coal- Fired Power Plant Project (Vietnam)	Ministry of Industry and Trade	Acting as sole adviser in negotiation with the sponsor of the project agreements and the BOT contract for a coal-fired power plant. (2009-present)
Clean Energy		
CER project / Future Carbon Fund (Bangladesh)	Asian Development Bank	Advising the client as trustee of the Future Carbon Fund on all the Bangladeshi law aspects in connection with the purchase by ADB of Certified Emissions Reductions and, in the event of a Clean Development Mechanism discontinuance, Verified Emission Reductions to be generated by WWR Bio Fertilizer Bangladesh Ltd through the operation of an organic composting plant in Dhaka. Project value: USD 2.6M. (2013-present)
CDM Trading (Bhutan)	Asian Development Bank	Acted as counsel in relation to entering a carbon emission reduction purchase agreement with a local producer of CERs, including legal due diligence, legal opinion and advice on the CER purchase transaction (including review of contracts). The relevant project is the first hydro project in Bhutan with foreign private investor participation, and serves - among other things - to develop the legal and corporate structures in the country. It is the first cross border CDM project registered in the world (expected to generate CO ₂ saving of 500,000 tons per year). (2012)
Bioethanol Project (Cambodia)	Thai Developer	Acted as project counsel advising on overall tax and legal structures and drafting of/ reviewing all transaction contracts in relation to the development of a bioethanol plant in Kampong Speu province to produce Extra Neutral Alcohol from sugar cane molasses as primary substance for the food grade and cosmetic industries. Project value: USD 80-90M. (2012-2013)



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CDM Trading (Cambodia)	Asian Development Bank	Acted as local counsel in relation to entering a carbon emission reduction purchase agreement with a local producer of CERs, including legal due diligence, legal opinion and advice on the CER purchase transaction (including review of contracts). (2012-2013)
CDM Trading (Cambodia)	Vattenfall Energy Trading	Acting for a Dutch CDM trader in relation to the extraction of emission reduction units from the Kamchay hydropower project under the Clean Development Mechanism, including review of the emission reduction purchase agreement and relevant advice on registration requirement. (2012)
Biogas Project (Cambodia)	W2E	Acted for the developer in relation to a biogas generation project, including drafting and review of various project documentation, incorporation assistance and legal advice. Project value: USD 3M. (2006-2008)
Solar Power Project (Lao PDR)	FMO	Acted as local counsel to the Dutch financing agency in relation to a pilot solar rural energy system project. Project value: USD 2.5M. (2008-2009)
Biogas Project (Lao PDR)	Thai Biogas Energy	Acted as project counsel to the developer in relation to a biogas production facility, including preparation of Biogas Sales Agreement and site Lease with the host cassava processing facility. (2009-2012)
Waste to Energy power plant (Thailand)	Confidential	Advised on and revision of BOOT agreements for the development of waste to energy power generation plant in Krabi, Thailand, with the purpose of processing wastewater and biomass waste into electricity. (2014)
CDM Purchase (Thailand)	Thai Biogas Energy	Drafted an option agreement for the purchase of certified carbon credits to be obtained upon the Thainum Biogas Supply Plant becoming registered as a CDM plant. (2010)
Waste conversion to RDF fuel (Vietnam)	Thai-based international developer	Assisting the client in relation to drafting of project development agreements and transaction documents for acquisition of project companies as well as due diligence assistance for the development and operation of municipal solid waste conversion to RDF fuel for sale on domestic and export market and use of RDF in waste-to-energy facilities for sale of electricity – (HCMC and Bac Ninh). (2014-present)
Private Equity Investment Fund (Vietnam)	Dragon Capital	Represented the Sponsor and investment manager in relation to the establishment of the Mekong Brahmaputra Clean Development Fund LP. (2010)
Private Equity Investment (Vietnam)	Mekong Brahmaputra Clean Development Fund	Represented client in relation to its first investment in Vietnam in the hydropower sector. (2012)



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Biogas Production; CDM Trading (Vietnam)	Pangea Energy	Provided legal and tax assistance, including in terms of incorporation and tax structuring, for the developer in relation to a project of biogas production, sale and CERs generation in Danang, including review of biogas transfer contract. (2011-2013)
CDM Trading (Vietnam)	EDF Trading	Carried out due diligences on several local CDM generation and trading companies. (2008-2010)
CDM Trading (Vietnam)	Asian Development Bank (ADB)	Acted as counsel to the ADB in relation to entering a carbon emission reduction purchase agreement with a biomass energy producer, including legal due diligence, legal opinion and advice on the CER purchase transaction (including review of contracts). (2013)
Biogas Production; CDM Trading (Vietnam)	OneCarbon International	Provided legal and tax assistance, including in terms of incorporation and tax structuring, in relation to a joint venture project of biogas production, sale and CERs generation. (2008-2011)
Biofuel Project (Vietnam)	Jatoil	Assisted Jatoil, an Australian-listed investment fund, in the acquisition and development of a bio-fuel project in the South of Vietnam. (2008)
Wind Power Project (Vietnam)	A Mekong Region- focused energy investment fund	Assisted a Mekong region-focused energy investment fund in its proposed acquisition of a 30 MW wind power project in Vietnam. (2013)
Solar energy project (Vietnam)	Belgium investor	Advised a Belgium company to develop the first solar energy project in Vietnam. (2011–2012)
Establishment of Energy Fund (Vietnam)	Saigon Asset Management	Advised Saigon Assets Managements with respect to the establishment of the Indochina Energy Fund.
Mining		
M&A (Bangladesh)	Australian mining company	Advised an Australian company (which is one of the largest mining companies in the world) on Bangladeshi law issues, documentation and executing formalities for transfer of shares in relation to its joint venture in Bangladesh.
Due diligence (Cambodia)	China Railway Resources Group Co., Ltd.	Conducted a due diligence on Phu Yang (Cambodia) Co., Ltd. which holds certain mineral exploration and exploitation rights in Phnom Proek, Battambang. (2014)
Mining Project (Cambodia)	Brighton Minerals/ Mining, Australia	Advised on various aspects of mineral mining concessions and nationwide projects. (2012)
Mining Exploration	Nittetsu Mining	Advised on all exploration phase aspects of a copper



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Mining Project (Cambodia)	Western Australian mining company	Advising in respect of its mineral mining projects including concession agreement and BOT. (2012-present)
Kampot Cement Plant (Cambodia)	Second largest Thai cement producer (sponsor)	Acting as project counsel for sponsor in Cambodia and Thailand and as lenders' counsel on a major acquisition in Cambodia employing an ethical wall. Thailand's second largest cement producer will co-build a new cement plant with the capacity of 1 mta in the Toukmeas district of Kampot by 2015. The estimated project cost is USD 43M. (2014-present).
Cement Factory Power Plant (Cambodia)	Thai Lenders	Acted for the lenders in relation to a 20MW power project to be developed in Kampot province for providing electricity to a cement factory. Project value: USD 30-35M.
Cement joint venture investment in Cambodia (Cambodia)	Siam Cement	Advised the client on its investment in limestone mining venture and cement manufacturing facility in Kampot Province, Cambodia. Project value: USD 100M.
Financing (Cambodia)	China Development Bank	Advising CDB on legal, regulatory and structuring issues in connection with their proposed financing to transferee borrower of gold mining concession.
Advice: Mining License (Cambodia)	Publicly listed company	Advised a Toronto Stock Exchange listed company on the on Cambodia's regulatory framework and procedures for obtaining a mining exploitation license.
Advice: Mining License (Cambodia)	Australian Company	Advised an Australian Securities Exchange listed company in relation to mineral exploration licenses held by the company's Cambodian subsidiary.
Due diligence (Cambodia)	Mekong Minerals Ltd.	Acted for Australian-based Mekong Minerals Ltd., conducted due diligence on six mineral exploration licenses and related agreements with the Cambodian Ministry of Industry, Mines, and Energy, held by Southern Gold (Cambodia) Ltd., an affiliate of Southern Gold Ltd of Australia. The due diligence was in relation Mekong Minerals' intentions to enter into a joint venture with Southern Gold.
Concessions and MOU (Cambodia)	Foreign mining company and MIME	Acted in relation to the grant of concessions and memoranda of understanding between foreign mining interests and the Ministry of Industry Mines and Energy.
Advice: Mining licenses (Cambodia)	Australian company	Provided general advice on the process for obtaining mining exploration and exploitation licenses regarding exploration in metallic ores in North-East of Cambodia.
Mining rights	Concessionaire	Currently assisting a concessionaire in assigning its mining rights.



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Joint Venture Agreement (Cambodia)	French mining company	Advised and drafted JVA for a French company which wanted to acquire a majority shareholding in a Cambodian company.
Due diligence (Cambodia)	Purchaser	Conducted due diligence on a Cambodian mining operation.
Customs advice (Cambodia)	Foreign owned mining company	Provided advice on customs duty exemptions for importation of mining equipment.
Tax advice (Cambodia)	Listed mining company	Provided tax structuring advice on transfer mining rights to foreign state owned joint venture partner.
Tax advice (Cambodia)	Listed mining company	Provided advice on dispute with tax authorities on withholding taxes.
M&A (Indonesia)	Indian joint venture company	Advised an Indian joint venture company on its acquisition of a coal mine and related interests in Indonesia
Geothermal Power Purchase Agreement (Indonesia)	World Bank	Advising on the content and the consistency of a power purchase agreement for a geothermal power complex being developed in Indonesia with international limited recourse debt financing standards
Acquisition (Indonesia)	Buyer	Advised an Indonesian consortium in a proposed acquisition of a granite mine in Indonesia by a listed company.
Mine Power Project (Indonesia)	Indonesian Government-related entities	Advised on various aspects of proposed IPP project documents in respect of the provision of power to a gold mine.
Phu Bia Mining Project (Lao PDR)	ANZ and Lender Syndicate / Phu Bia Mining	Under "ethical wall" structure serving as Lao PDR transaction counsel for the Borrower Phu Bia Mining Ltd. and a Lender syndicate including Australia and New Zealand Banking Group, Investec Bank, Sumitomo Mitsui Banking Corp., Commonwealth Bank of Australia, Barclays Bank, ICBC and Natixis, in relation to project financing for an amended and restated USD 275M Facilities Agreement for expansion of the Phu Bia copper/gold mining operations, equipment leases, and working capital. (2010-present)
Lane Xang Minerals Mining Project (Lao PDR)	Société Générale/ MMG /Investor Groups	Acted as local counsel to Lender in relation to the original financing a major copper/gold mine in the south of Lao PDR. (2003)
		Acting as Lao counsel for investor groups related to merger and subsequent acquisition of the project. Also provide on- going Lao legal advice to Project owner relating to mine operations. (2008-present)
Dominion (Lao) Co. Ltd Exploration	Dominion Metals Pty Ltd (Kingsgate	Drafted and negotiated exploration concession agreement and assisted with company establishment of Lao entity.



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Project (Lao PDR)	Consolidated Limited)	Acting on an on-going basis with respect to regulatory and corporate matters. (2010-present)
Lao Sanxai Minerals Exploration Project (Lao PDR)	Rio Tinto/ Mitsui JV	Assisted investor to successfully establish mining business in Laos. (2010) Ongoing corporate and licensing assistance. (2010–present)
Acquisition (Lao PDR)	Minmetals Resources Limited	Lao counsel on the acquisition of Album Resources Private Limited by Minmetals Resources Limited. The deal value was USD 1.85B. (2010)
Hongsa Mine Mouth Lignite Power Project - Secured Project Financing (Lao PDR)	Thai Lender Consortium	Acted as local counsel to Project Lenders in relation to project financing (USD 3.5B) of lignite mine and mine- mouth 1,878MW electric power project. Reviewed project documents, prepared local security documents, closing assistance and legal opinion. (2008-2010)
Lao Kaiyuan Potash Mine: Capital Raising (Lao PDR)	Sichuan Kaiyuan Co. Ltd	Acted as Lao counsel in relation to capital raising for shareholders of Lao mining company (USD 25M), role included due diligence, general transactional advice and drafting transaction documents. (2010)
Lao Kaiyuan Potash Mine: Secured Project Loan (Lao PDR)	China Development Bank	Acted as local counsel to Lender in relation to project financing of potash mining project. Reviewed project documents, prepared local security documents, closing assistance and legal opinion. (2011)
Lao Kaiyuan Potash Mine: Secured Bond Offering (Lao PDR)	Deutsche Bank	Acted as local counsel to Underwriters in relation to secured bond financing of potash mining project. Project due diligence, review of project documents, prepared local security documents, review of finance documents and prospectus, closing assistance and legal opinion. (2012)
Lao Kaiyuan Potash Mine: Secured Convertible Bond Offering (Lao PDR)	Underwriters	Acted as local counsel to Underwriters in relation to secured bond financing of potash mining project. Project due diligence, review of project documents, prepared local security documents, review of finance documents, closing assistance and legal opinion. (2011)
Concession Agreement (Lao PDR)	Sinohydro Corporation Limited/ Sinohydro International Co. Ltd	Mining, Potash Land purchasing stage and signing of mineral resources, process design, exploration and production contract; estimated total investment USD 1.1B.
M&A: Sino Lao Aluminum Corporation Limited Share Transfer (Lao PDR)	Yunnan Aluminum Co. Ltd	Bauxite mining and processing operation in Bolaven Plateau. Share Acquisition by Yunnan Aluminum of 51% of SLACO. Advising foreign investor with respect to share acquisition, including undertaking legal due diligence, general Lao law advice, advising on transaction structure and drafting



Project	Client	Description of Project and DFDL's involvement
		transaction documents. (2011–present)
M&A: Asset Acquisition (Lao PDR)	Canadian and Australian investors	Advising foreign investor with respect to asset acquisition, including undertaking legal due diligence, general Lao law advice, advising on transaction structure, and drafting transaction documents. (2014-present)
M&A: Share Acquisition (Lao PDR)	Australian Investor	Advised foreign investor with respect to share acquisition including undertaking legal due diligence, general Lao law advice, advising on transaction structure and drafting transaction documents. (2011-2012)
M&A: Share Acquisition (Lao PDR)	Hong Kong investor	Advised foreign investor with respect to share acquisition, including undertaking legal and corporate due diligence, general Lao law legal and tax advice, advising on transaction structure, and drafting transaction documents. (2012)
M&A: Asset Acquisition (Lao PDR)	Canadian investor	Advised foreign investor with respect to asset acquisition, including undertaking legal due diligence, general Lao law advice, advising on transaction structure, and drafting transaction documents. (2012)
Joint Venture Agreement (Lao PDR)	Canadian investor	Undertook corporate and regulatory due diligence on existing Lao mining entity and preparing amendments to JVA agreement. (2011)
Due Diligence (Lao PDR)	American investor	Undertook corporate and regulatory due diligence on existing Lao exploration entity and thereafter provided corporate and licensing advice. (2012-2014)
Due Diligence (Lao PDR)	Thai investor	Undertook corporate and regulatory due diligence on existing Lao mining entity. (2011)
Due Diligence: Sky Mining Co. Ltd. (Lao PDR)	China Railway Eryuan Engineering Group Co. Ltd	Undertook corporate and regulatory due diligence on existing Lao exploration entity and assistance with drafting of a joint development agreement. (2011)
Due Diligence (Lao PDR)	Australian Investor	Undertook corporate and regulatory due diligence on existing Lao exploration entity. (2011)
Due Diligence (Lao PDR)	Minmetals Resources Limited	Undertook limited due diligence of Lao subsidiary in relation to the Minmetals Resources Limited during acquisition of Album Resources Private Limited. (2010)
Due Diligence (Lao PDR)	Japanese investor	Undertook limited licensing due diligence on existing processing operation (2010) and subsequent assistance with share acquisition. (2011)
Advice (Lao PDR)	Euro Natural Resources Pvt. Ltd	Advised on various aspects of a mineral mining concession and its proposed mining operations. (2011)
Advice (Lao PDR)	Tata Steel (Mining Division)	Assisted on various aspects of a mineral mining concession and its proposed mining operations. (2010, 2012)



Project	Client	Description of Project and DFDL's involvement
Advice (Lao PDR)	Zamin Advisors Ltd	Advised on various aspects of a mineral mining concession and its proposed mining operations. (2013)
Advice (Lao PDR)	Zuari Industries Limited	Assisted with its proposed mining operations and the establishment of a company. (2010)
Acquisition of mining assets and licence (Myanmar)	Chinese investors	Acting as local counsel in the proposed acquisition from existing owners of the assets of a titanium mining company, including applications for MIC permit and mining license, due diligence and other issues.
Incorporation of metal assaying laboratory (Myanmar)	ALS Global	Advising on the incorporation of a metal assaying laboratory, which will be under the Foreign Investment Law, 2012 ("FIL").
Incorporation of heavy minerals producer (Myanmar)	GPM Asia	Advising on the incorporation of a leading heavy minerals producers, which will be under the FIL.
Mining Joint Venture (Thailand)	Westwell India	Advised an Indian Company in the acquisition of interest in a Manganese dressing plant in Sakaew Province.
Hai Duong BOT Coal-Fired Power Plant Project (Viotnam)	Ministry of Industry and Trade	Acted as the sole adviser to the Ministry of Industry and Trade (MoIT) in negotiation with the sponsor of the in- principle agreement. (2009)
(Vietnam)		Acting as the sole adviser to the MoIT in negotiation with the sponsor of the BoT Contract. (2011-present)
Credit assessment (Vietnam)	Japanese Bank	Completed a legal due diligence on the operational status of Vietnam Coal and Minerals Group.
M&A (Vietnam)	Wolkem India	Advised client on the acquisition of a majority interest in a white limestone and tin ore mining exploration and exploitation project. Conducted a legal and regulatory due diligence, reviewing and amending contractual and corporate documentation in relation with the project. (2008-2009)
O MON II Thermal Power Generation Project (Vietnam)	Ministry of Industry and Trade	Advising the MOIT on the launch of an International bidding process for the selection of a sponsor. (2010–2012).
Nghi Son 2 Coal- fired Power Project (Vietnam)	Nghi Son 2- Phase 1	Acted as local counsel to the potential Sponsors in relation to an international tender launched by the Vietnamese Government. (2009-2011).
M&A (Vietnam)	Singaporean Investor	Assisted investor in negotiations with its Vietnamese partners on acquisition of mining operations in Northern



Project	Client	Description of Project and DFDL's involvement
		mining companies.
M&A - Aluminum production project (Vietnam)	US Purchaser	Advised purchaser on acquisition of a minority interest in a bauxite mining and aluminum production project. (2008)
M&A (Vietnam)	Greater Mekong Resources	Advised purchaser on the acquisition of various mining projects including due diligence and drafting contractual documentation. (2007-2008)
M&A (Vietnam)	GPM Coal Investment Ltd	Advised purchaser in relation to its acquisition of Amigo Mineral JSC, a Vietnamese mining company.
Infrastructure		
Telecom infrastructure projects (Regional)	Multi-national company	PE Investment in telecom infrastructure projects in Cambodia, Myanmar.
Acquisition of local telecom operator (Cambodia)	Large telecom investment fund	Assisted a large Telecom Investment Fund in acquiring a strategic stake in a local telecommunication operator in Cambodia. (2009)
Water treatment plant financing (Cambodia)	Agence Française de Développement	Assisted AFD in provision of a 30 million Euro loan to Phnom Penh Water Supply Authority for the purpose of financing the extension of the Niroth water treatment plant and of the associated transport and distribution networks. (2010-2011)
Airport construction and operation Phnom Penh, Siem Reap, Sihanoukville (Cambodia)	Proparco / International Finance Corporation (IFC)	Advising Proparco and International Finance Corporation, as lenders, in relation to all aspects of the restructuring of a USD 54M financing to Société Concessionaire de l'Aéroport du Cambodge (SCA) for the construction and operation of the airports of Phnom Penh, Siem Reap and Sihanoukville (Cambodia). (1995-present)
Phnom Penh International Airport (Cambodia)	Consortium of French, Malaysian and Cambodian investors	Providing full scope of legal advice for establishment, licensing and operation of BOT concession to renovate and manage Cambodia's International Airport, including baggage handling and real estate development projects. Project value: USD 30M. (1995-present)
Port Construction (Cambodia)	Port Owner	Acted for the client in relation to the development of an international terminal in Sihanoukville. The project was structured under a private concession. Project Value: USD 300M. (2012-2013)
Telecommunication Towers (Cambodia)	Independent Towers	Advised on all aspects of a proposed telecommunications tower leasing business. (2011-2012).
Power Sector Reform (Cambodia)	World Bank and Ministry of Industry	Acted for the Government in a World Bank project to assist in defining and implementing power sector reform, notably all aspects related to financing. (2003-2004)



Project	Client	Description of Project and DFDL's involvement
Tha Lau-Xam Tay Highway Project (Lao PDR)	Bank for Investment and Development of Vietnam	Assisting the Lender in relation to unsecured loan to Government of Lao PDR to fund the construction of the Tha Lau-Xam Tay highway. (2013-present)
Supply Equipment for power plant (Myanmar)	Multinational company	Advised the client in relation to selling equipment for a power plant in Myanmar. DFDL structured the deal and advised on all aspects. (2014)
Diversion tunnel (Myanmar)	Gezhouba Group, Myanmar Concrete Technology	Advised on a dam project and tunnel construction for the Baluchang 3 hydropower station. Project value: USD 21M
Transmission Line (Cambodia; Thailand)	Asian Development Bank, Thai Exim Bank	Acted for the lenders (ADB / Thai Exim) in relation to the refinancing of a power transmission line project between Thailand and Cambodia. Project value: USD 30M. (2008-2013)
Desalination facility (Thailand)	IDE	Assisted the client in relation to the review of concession and lease agreements; negotiation assistance for the development of desalination facility in Phuket, Thailand. (2014)
Technical Assistance		
Private Financing Advisory Network – Asia (PFAN-Asia) Program	USAID/Deloitte	Advised the client as local counsel to determine, <i>inter alia</i> , the direction, activities and priorities for the PFAN-Asia Program, including research and contributions on the
(Cambodia, Indonesia, Lao PDR, Thailand, Vietnam)		current state of clean energy finance in the region, consultations with key stakeholders throughout the region, identification of pitfalls and opportunities and contribution/ participation to specialized workshops. (2013-2014)
(Cambodia, Indonesia, Lao PDR,	Asian Development Bank	consultations with key stakeholders throughout the region, identification of pitfalls and opportunities and contribution/
(Cambodia, Indonesia, Lao PDR, Thailand, Vietnam) Asian Development Bank – Support for PPP	•	consultations with key stakeholders throughout the region, identification of pitfalls and opportunities and contribution/ participation to specialized workshops. (2013-2014) Provided inputs, as national consultant, for developing the recommended policy, legal and regulatory framework and implementing guidelines and circulars for the proposed



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PDR)		the implementation of water and energy sector initiatives by identifying institutional and technical factors that influence the effectiveness of water and energy regulation. (2010- 2011)
GRET – Rural Irrigation Sector (Cambodia)	Agence Française de Développement	Advised the GRET to assist in defining and implementing the legal framework in the rural irrigation sector, notably in the drafting of various implementing regulations for the water irrigation sector.
Power Reform Assistance for MIME (Cambodia)	World Bank (PPIAF)	Advised the RGC in a World Bank project to assist the RGC in defining and implementing power sector reform, notably the structuring and the detailed drafting of the Sub-Decree on the Private Participation in the Electricity Sector and Procurement Guidelines for the electricity sector.
Public-Private Infrastructure (Cambodia)	World Bank (PPIAF)	Advised the RGC in a World Bank project to assist the RGC in defining and implementing private participation in infrastructure project, notably the structuring and detailed drafting the Law Concessions and the Sub-Decree implementing the Law on Concessions. (2003)
Road Law Assistance for MPWT (Cambodia)	World Bank	Advised the RGC in a World Bank project to assist the RGC in the detailed drafting of the Road Law and various Sub- Decrees implementing the Road Law, notably the establishment of a Road Board and Road Fund. (2005-2009)
Rural Water Sector (Cambodia)	Agence Française de Développement	Advised the Royal Government of Cambodia (the "RGC") in an AFD project to assist the RGC in defining and implementing the water sector policy in rural areas, notably by analyzing the legal framework and proposing institutional structures to implement such policy.
World Bank Funded Assistance to Support Reform and the Development of Comprehensive Laws for the Power Sector (Cambodia)	World Bank	Assisted the Ministry of Industry Mines & Energy on developing comprehensive legislation for the regulation of the Cambodian Power Sector and the corporatization of the Electricity Authority of Cambodia. Work included preparing first and second drafts of the laws that ultimately were enacted as the Royal Decree dated 9 March 1996 (created the Electricité du Cambodge) and the Electricity Law of 2001 (created the Electricity Authority of Cambodia (EAC) as the independent regulatory institution for the power sector). (1994-1995).
Enhancing Effective Regulation of Energy Infrastructure and Utility Services (Lao PDR)	Asian Development Bank	 Assisted in the (i) collection of data and identification of legal and institutional barriers to effective regulation of the energy and water sectors in the Greater Mekong subregion; (ii) formulation of recommendations for enhancing



Project	Client	Description of Project and DFDL's involvement
		regulatory effectiveness in the energy and water sectors in GMS countries. (2010-2012)
Enhancing Power Sector Legal and Regulatory Framework (Myanmar)	Asian Development Bank	Advising the Ministry of Electric Power on the development of legal and regulatory framework for sector-wide power reform that includes providing recommendations on the updated Electricity Law and the drafting of the Electricity Rules to reflect international standards, the creation of an enabling structural framework for the establishment of a national electricity regulatory authority and corresponding institutional arrangements, and the organization of stakeholder workshops on rural electrification models for the drafting of a Rural Electrification Law and Rural Electrification Rules. (2014-present)
Corporatization of a Myanmar government body (Myanmar)	International client	Representing and guiding international client in the corporatization of a government body and then providing such entity debt financing. Challenges include obtaining approvals for the corporatized entity to continue its regulatory duties. Some steps are as follows: legal structuring advice, work with relevant ministries in obtaining approvals, legal due diligence on government body and its assets, and drafting of transaction documents. (2013- present)
Facilitate Regional Power Trade and Environmentally Sustainable Development of Electricity Infrastructures in the GMS (Thailand/Vietnam/ Region)	Asia Development Bank	 Served as the lawyer for the team of consultants which assisted representatives of GMS countries to identify the institutional, contractual regulatory and legal reforms required to promote regional power trading between and the coordinated development of regional transmission interconnections between and among Southern China, Myanmar, Thailand, the Lao PDR, Vietnam and Cambodia. Assisted in the (i) identification of legal and institutional barriers to increasing power trading among the participants in the power sectors of the countries comprising the Greater Mekong Sub-region; and (ii) formulation of recommendations for increasing power trading power trading competition among the power sectors of the GMS countries. (2008-2010)
PPP Infrastructure investment program (Vietnam)	Vietnam Ministry of Planning and Investment (financed by ADB – AFD)	 Advising the client on strengthening the PPP legal framework, establishment of the PPP office in the Public Procurement Agency (PPA), Ministry of Planning and Investments (MPI) and initiation of pilot PPP transaction due diligence. (i) Pre-feasibility studies to identify candidate PPP infrastructure projects;



Project	Client	Description of Project and DFDL's involvement
		 (ii) Drafting regulations and other associated legal requirements for the establishment of (a) a dedicated infrastructure financing facility; and (b) a government infrastructure guarantee facility; Bid and contract documentation and negotiation support until financial close. (2014-2018)
Private Financing Advisory Network – Asia (PFAN-Asia) Program (Vietnam/Regional)	USAID/Deloitte	Advised the client as local counsel to determine the direction, activities and priorities for the PFAN-Asia Program, including research and contributions on the current state of clean energy finance in the region, consultations with key stakeholders throughout the region, identification of pitfalls and opportunities and contribution/ participation to specialized workshops. (2013-2014)
Power Licensing (Vietnam)	Electric Regulatory Authority	Prepared the power sector enterprise licenses to disaggregate the electricity activities of generation, transmission, bulk power supply, distribution and retail power supply. (2006-2008)
Preparation of Power Sector Licenses (Vietnam)	World Bank	World Bank Funded Project to assist in Preparation of Power Sector Licenses for Vietnam. Advised the Electricity Regulatory Authority of Vietnam regarding the preparation and drafting of the licenses required to be issued to all power sector entities by the new Electricity Law, most notably the licenses for generation, transmission, bulk power supply and distribution and retail power supply. Conducted two workshops presenting the content of each type of power sector license mandated and/or contemplated by the Electricity Law of 2004 and the applicable subsidiary laws, decrees, rules and regulations and justifications for such content. (2006-2008)
Prepare Plan for Implementation of Competitive Generation Market and Structured Competitive Wholesale Markets (Vietnam)	World Bank	 Served as the international legal expert on the team of consultants retained to: (i) provided the Electricity Regulatory Authority of Vietnam expertise regarding power system operations, power markets, the regulation of power markets and Vietnam commercial law; and (ii) assisted the Electricity Regulatory Authority of Vietnam to implement first the competitive generation market and second the competitive wholes power market mandated by Vietnamese law. More specifically the team provided recommendations regarding the: (i) general structure of the Vietnamese power sector that is required to establish a competitive generation market; (ii) design aspects of a structured competitive generation market; and



Project	Client	Description of Project and DFDL's involvement
		 (iii) the fundamental features of an effective regulatory framework for a competitive generation and wholesale markets. (2007)
Restructuring and Commercialization of the Distribution Units of the Electricity Authority of Vietnam (Vietnam)	World Bank	Lead lawyer on team of consultants which advised the World Bank and Electricity Authority of Vietnam on the measures and the legal and transactional documents required to restructure and commercialize operation of EVN electricity distribution. (1997-1998)
Development of Electricity Law (Vietnam)	World Bank	Assisted the Ministry of Industry and the Electricity Authority of Vietnam in the development of Electricity Law and subsidiary legislation to establish a legal and regulatory framework for the Vietnamese power sector. This work was utilized in the enacted 2004 Electricity Law. (1995-1996)