

DEAL LIST: FOCUS ON SECURED LENDING & PROJECT FINANCE

REGIONAL DEAL LIST – FOCUS ON SECURED LENDING & PROJECT FINANCE

DFDL and/or the lawyers working with DFDL have the following experience:

Country	Project	Client	Description of project and MLG's/DFDL involvement
Cambodia	Leverage Buy-Out – Largest Telecom Operator	<i>Borrower</i>	Acting, on the legal and tax side, for the borrower on the largest private financing in Cambodia for the purchase of a majority stake of the largest telecom operator in Cambodia, Mobitel. The leverage buy-out financed by a USD 21 M financing by ANZ Bank, Standard Bank and Hedge Funds was completed in November 2009. Voted as the “Asia Deal of the Year” by Telecom Finance magazine – the industry standard’s magazine.
Cambodia	338 MW Hydropower Project	<i>China Exim Bank</i>	Acting for the lenders in relation to a USD 412 M hydropower project to be developed in Pursat Province in Cambodia.
Cambodia	Bridge Project – BOT	<i>Sponsor</i>	Acting for the Sponsor on a bridge to be constructed in the capital Phnom Penh under a BOT structure.
Cambodia	100 MW Coal Power Plant – Malaysian Bank	<i>Lender</i>	Acting for the lenders in relation to a USD 100-150 M coal power project to be developed in Sihanoukville province in Cambodia.
Cambodia	Loan Documentation –Chinese Bank	<i>Lender</i>	Advising a major Chinese bank to provide a cross-border loan to a Cambodia telecom company (USD 25 M).
Cambodia	194.1 MW Hydropower Project	<i>China Exim Bank</i>	Acting for the lenders in relation to a USD 200 M Kamchay hydropower project to be developed in Kampot province in Cambodia.
Cambodia	20 MW IPP Power Plant	<i>Thai Lenders</i>	Acting for the lenders in relation to a USD 30-35 M IPP to be developed in Kampot province for providing electricity to a cement factory.
Cambodia	Equity and Debt Financing of Transformation of Microfinance institution to Commercial Bank	<i>IFC, DEG, TRIODOS, FMO and ACLEDA BANK</i>	Lead project counsel for conversion of micro finance institution into a rural development bank. Advised on all aspects, including banking laws and regulation, business purchase agreement, shareholder and director liability asset transfer.
Cambodia	Financing Expansion of Telecommunication	<i>DEG</i>	Provision of legal opinion on the legality and security of the loan facility under Cambodian law and practice. Provided legal documentation required for the implementation of the facility which included documents such as: <ul style="list-style-type: none"> ▪ Share Pledge Agreement; ▪ Conditional Assignment of Share Agreement; and ▪ Corporate and Personal Guarantee <i>Project value: USD 10 M</i>

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Cambodia	Transmission Line	<i>Asian Development Bank/ Thai Exim Bank</i>	Acting for the lenders in relation to a USD 30 M transmission line project between Thailand and Cambodia.
Cambodia	30 MW IPP in Phnom Penh	<i>ANCO Brothers</i>	Acted for Anco Brothers in relation to two IPPs. <i>Project value: USD 20 M investment</i>
Cambodia	Railway Concession	<i>Sponsor</i>	Acting for the Sponsor in preparation of all project documentation.
Cambodia	Power Reform Assistance	<i>World Bank and Ministry of Industry</i>	Acting for the Royal Government of Cambodia in a World Bank project to assist the RGC in defining and implementing power sector reform, notably all aspects related to financing.
Cambodia	Cam-Tai Power Project	<i>CTEP</i>	Acting for a Taiwanese enterprise in relation to a USD 60-70 M IPP in the region of Siem Reap.
Cambodia	Airport Financing	<i>IFC/ PROPARCO</i>	Acting for the World bank and a French bi-lateral financing agency, in relation to the financing of a BOT project in the airport sector (<i>USD 25-30 M loan</i>).
Cambodia	Financing and Re-financing of Raffles Hotel in Cambodia Colony Adviser and Fairmount	<i>Colony Adviser and Fairmount</i>	Advised client and document secured financing of Raffles Hotels in Siem Reap and Phnom Penh. Draft all local legal agreements.
Cambodia	Loan Facilities	<i>First Commercial Bank (Phnom Penh Branch)</i>	Provide secured loan documents in Khmer and English language. Assessment of the legality of the documentation provided by the borrower (individual person and/or corporate). Verification and registration of mortgages at the relevant Land Office.
Cambodia	Telecommunication Financing	<i>PROPARCO</i>	Acting for a French bi-lateral financing agency, in relation to the financing of a telecommunication project (<i>USD 10 M loan</i>).
Cambodia	World Bank PPI Project	<i>World Bank and Ministry of Commerce</i>	Acting for the Royal Government of Cambodia in a World Bank project to assist RGC in defining and implementing private public infrastructure sector reform.
Cambodia	Water Sector Project	<i>GRET/ AFD</i>	Assisting a bi-lateral organization in developing a water sector project.
Cambodia	Transmission Line	<i>PWC</i>	Acting for international counsel to a Thai enterprise in relation to a USD 20 M IPP between Thailand and Cambodia.
Cambodia	"Beacon Hill" Power Project	<i>IFC</i>	Acting for the IFC, Opic and the Korean Exim Bank in relation to a USD 93 M IPP in Phnom Penh.
Cambodia	Two Phnom Penh IPPs	<i>Caterpillar International</i>	Acting for Caterpillar International in relation to two IPPs, valued at USD 5 M to USD 15 M each.
Cambodia	Two Provincial IPPs	<i>Global Technologies Support</i>	Acting for Malaysian company Global Technologies Support Sdn Bhd in relation to two IPPs, each valued at USD 5 M to USD 15 M.

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Cambodia	IPP Operation and Management Contract	<i>GE International</i>	Acting for GE International in relation to the operation and management contract for an IPP.
Cambodia	Phnom Penh and Siem Reap International Airport	<i>SCA</i>	Acting for a consortium of French, Malaysian and Cambodian investors in relation to the USD 30 M BOT for the renovation of the international airport in Phnom Penh.
Cambodia	Air Traffic Control Systems	<i>CATS</i>	Acting for Thomson CSF in relation to the BOT for the supply and operation of the air traffic control system for Phnom Penh International Airport.
Cambodia	Financing of 60 MW IPP in Phnom Penh	<i>IFC, Opic, Korean Exim Bank</i>	Provided full scope of advice related to project (USD 90 M as lead local project counsel, including Government payment guarantees, passage of law enforcing NY Convention, implementation agreement, power purchasing agreement, fuel supply agreement, construction agreement and related documents.
Cambodia	Air Traffic Control System – Project Finance	<i>Import Export Bank of Thailand</i>	Provision of legal opinion on all aspect of laws on the proposed offshore loan facility. Provide legal documentation required for the implementation of the facility which included documents such as: <ul style="list-style-type: none"> ▪ Share Pledge Agreement; and ▪ Conditional Assignment of Share Agreement. <i>Project value: USD 15 M</i>
Cambodia	Super Luxury Boutique Hotel in Siem Reap, Cambodia	<i>International Finance Corporation</i>	Advised client and document secured financing of hotel project in Siem Reap (USD 2 M). Restructure investment company. Draft all local legal agreements.
Cambodia	Financing of Expansion of Soy Milk Factory	<i>MPDF/Hagar Soya Ltd</i>	Restructure business, form new entity, draft shareholders agreement, advised on all aspects of equity and debt financing (USD 1.3 M). Draft various security documents.
Cambodia	Project Finance	<i>Overseas Chinese Banking Corporation</i>	Provide legal opinion on offshore loan facility to borrower in Cambodia (USD 3 M).
Cambodia	Financing of Golden Rice Project	<i>PROPARCO</i>	Advised PROPARCO in relation to the implementation of a USD 7 M loan; drafted and issued a legal opinion on the validity and enforceability of the loan documents under Cambodian Law. (June/July 2009 – USD 7 M)
Cambodia	ACLEDA Bank Plc.	<i>PROPARCO</i>	Advised PROPARCO in relation to the implementation of a USD 10 M loan; drafted and issued a legal opinion on the validity and enforceability of the loan documents under Cambodian Law. (February 2009 – USD 10 M)
Cambodia	Phnom Penh Water Supply Authority	<i>AFD</i>	Prepare Charge Over Reserve Account Agreement and issue a legal opinion on offshore loan facility to borrower in Cambodia (€16 M)

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India	1000 MW power plant in Mangalore	<i>China Light & Power</i>	Represented China Light & Power in the negotiation of the power purchase agreement of the 1000 MW power plant in Mangalore, State of Karnataka, India.
Indonesia	Power purchase agreements	<i>World Bank</i>	Advised the World Bank on the contractual relief available to PLN due to the economic crises in Indonesia under the multiple power purchase agreements which PLN has executed with independent power producers.
International	International Bank for Reconstruction and Development	<i>World Bank</i>	Assisted in the development of the World Bank model guidelines, procedures and criteria for competitive electric power solicitations.
Lao PDR	Xayaburi	<i>Lenders</i>	Acting as local counsel to the Thai Lenders Consortium in relation to a 1,285 MW hydro power project (<i>USD 2 billion investment</i>), including review of main project documents and drafting of a legal opinion. Thai counsel is Chandler and Thong-Ek Law Offices Limited.
Lao PDR	Nam Ou	<i>Sinohydro Corporation</i>	Acting as local counsel to the developer in relation to a 600 MW hydro power project (<i>USD 700 M investment</i>), including formation of project company, review of project documents and drafting of the security package.
Lao PDR	Nam Mang 1	<i>Dong Fang Electric Corporation</i>	Acting as local counsel to the developer in relation to a 67 MW hydro power project (<i>USD 90 M investment</i>).
Lao PDR	Tad Salen	<i>Lenders</i>	Acting as local counsel to the lenders in relation to a 3.2 MW run-of-river hydro power project (<i>USD 5.4 M investment</i>). Thai counsel is Chandler.
Lao PDR	Nam Tha 1	<i>China Southern Grid International</i>	Acting as project counsel to the developer in relation to a 168 MW hydropower project (<i>USD 150 M Investment</i>), including leading negotiations of the concession agreement with the Government and of the power purchase agreement with Electricité du Lao.
Lao PDR	Nam Ngum 3	<i>Shareholder (GSM Power)</i>	Acting as local and Thai counsel to one of the shareholders in the project company in relation to a 440 MW hydropower project (<i>USD 750 M Investment</i>), including with respect to negotiations of the concession agreement and the power purchase agreement.
Lao PDR	Nam Ngum 3	<i>Lenders</i>	Acting as local counsel to lenders in relation to a 440 MW hydropower project (<i>USD 750 M Investment</i>), including review of main project documents and advice on the security package.
Lao PDR	Theun Hinboun Expansion	<i>Joint Venture Company</i>	Acted as local counsel to THPC in relation to the upgrade of the Theun Hinboun power station and to the expansion of the total generating capacity (to 440

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			MW, +60 MW, USD 500 M Investment).
Lao PDR	Theun Hinboun Expansion	<i>Lenders</i>	Acted as local counsel to Lenders in relation to the upgrade of the Theun Hinboun power station and to the expansion of the total generating capacity (to 440 MW, +60 MW, USD 500 M Investment).
Lao PDR	Houay Ho	<i>Suez Energy/Tractabel and Lenders</i>	Acted as local counsel for Suez Energy/Tractabel and the lenders in relation to (i) re-pricing and extension of existing loans and (ii) to transfer of shares (USD 275 M Investment).
Lao PDR	Nam Lik	<i>China Development Bank</i>	Acted as local counsel to the lenders in relation to a 100 MW hydropower project (USD 150 M Investment), including review of the main project documents, drafting of a legal opinion and advice on the security package.
Lao PDR	Nam Theun 1	<i>Sponsors</i>	Acted as local counsel to the sponsors in relation to a 500 MW hydropower project (USD 750 M Investment).
Lao PDR	Nam Ngum 2	<i>Contractor</i>	Acted as local counsel to a NN2PC's contractor in respect with tax issues.
Lao PDR	Nam Ngum 2	<i>Thai Lenders</i>	Acted as local counsel to the Lenders Consortium in relation to a 615 MW hydropower project (USD 750 M Investment). International counsel is Chandler.
Lao PDR	Nam Theun 2	<i>International Lenders and Thai Lenders</i>	Acted as local counsel to the Lenders Consortium in relation to a hydro power project. (USD 1.2–1.5 Billion Investment) International counsel is Allen & Overy and Chandler.
Lao PDR	Sepon Copper Mine	<i>Société Générale</i>	Acted as local counsel in relation to the financing on a project finance basis of a copper mine in the South of Lao (USD 300 M Investment). Project counsel for lenders is Norton Rose.
Lao PDR	Nam Theun 2	<i>World Bank</i>	Acted as local counsel to the World Bank in relation to a hydro power project (USD 1.2 billion investment). International counsel is Linklaters.
Lao PDR	Theun-Hinboun	<i>Joint Venture Company</i>	Acted as local counsel to various enterprises and entities involved in the establishment of a hydro power project (USD 600 M Investment).
Lao PDR	Hongsa	<i>Foreign Consortium</i>	Acted for the foreign investors developing the lignite-fired power project (USD 3.5 Billion Investment).
Lao PDR	Houay Ho	<i>Sponsors</i>	Acted for original sponsor, Daewoo, takeover sponsor, Tractabel, and the lenders on refinancing (USD 275 M Investment).
Lao PDR	Nam Theun 3	<i>HEARD Energy</i>	Acted for HEARD Energy and other foreign investors in relation to a hydropower project (USD 310 M Investment).
Lao PDR	Xe Kaman	<i>Australian investors</i>	Acted for the Australian investors in relation to a

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			hydro power project (<i>USD 500 M Investment</i>).
Lao PDR	Purchase of Shares in Vientiane Commercial Bank	<i>ANZ Bank</i>	Advised ANZ Bank on the acquisition of a majority stake in a Lao commercial bank (<i>USD 10 M Investment</i>), including preparing financing documents and coordinating the closing of the transaction.
Lao PDR	Establishment of a new Commercial Bank	<i>ACLEDA Bank</i>	Advised and assisted ACLEDA Bank in obtaining a banking license and other related governmental approvals (<i>USD 10 M Investment</i>).
Nepal	Kapela-A hydropower project	<i>Government of Nepal</i>	Served as legal adviser to the Government of Nepal for the solicitation of sponsors for the Kapela-A hydropower project. In this capacity, drafted the model concession agreement and advised the Government of Nepal regarding the solicitation package and the model power purchase agreement.
Pakistan	Independent power projects	<i>Government of Pakistan</i>	Led the team of lawyers which advised the Government of Pakistan (GOP) on the development of independent power projects. This effort included the development of model project transaction documents (including the model implementation agreement and power purchase agreement) and the negotiation of project specific documentation.
People's Republic of China	Private power projects	<i>World Bank and Ministry of Electric Power</i>	Advised the World Bank and Ministry of Electric Power on the commercial and contractual prerequisites for successful private power projects and represented (i) the Tuoketuo Electric Power Company and the North China Power Group Company in the negotiation of the power purchase agreement for the Tuoketuo power plant in Inner Mongolia, and (ii) the State Economic & Trade Commission and multiple provincial power companies on the development of transaction documents (including the power purchase agreements) to support wind power projects.
Southeast Asia	Clean energy projects	<i>Equity investment fund</i>	Represent and serve as project and finance counsel for an equity investment fund regarding their equity participation and investments in clean energy projects throughout Southeast Asia and China. Projects have included biomass and ethanol projects in Thailand, a hydro project in the Peoples' Republic of China, a biomass project in Singapore and an ethanol project in the Philippines.
Thailand	PTT - Debt Financing and Secured Transactions	<i>PTT Public Company Limited</i>	Advised PTT in restructuring and debt financing for its subsidiaries including Thai Baht shareholders loan for National Fertilizer Pcl. and structuring of floating charge concept of moving inventory pledge. Negotiated and advised PTT for the debt financing and restructuring of Aromatics Thailand Pcl. (ATC),

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			Thai Olefins Co., Ltd., SPRC, RRC and Thai Oils Pcl.
Thailand	Project Finance of Power Project	<i>Syndicated Lenders</i>	<ul style="list-style-type: none"> Represented the syndication in project financing of Saha Cogen 122 MW power project in Sri Racha. Represented the syndication in project financing of Amata Power Plant. Advised Developers in the project financing of Thai Special Steel Industry Pcl.
Thailand	The Cogeneration Pcl	<i>IFC</i>	Advised on Thai security laws in respect of project financing of The Cogeneration Pcl.
Thailand	Project Finance of Telecom Project	<i>Syndicated Lenders</i>	Extensively involved and advised syndicated lenders in the project documents, concession, project financing and debt refinancing of TT&T – the concession operator of Thai provincial fixed line telephone.
Thailand	Project Finance of Real Estate Projects	<i>OCBC</i>	<p>Advised OCBC in the following property project finances and security package:</p> <ul style="list-style-type: none"> Co-participation of debt financing with Wachovia Bank in USD 27.5 M property development in Bangkok; Debt financing for Thai subsidiary of Singaporean property firm in various acquisition and development projects in Thailand.
Thailand	Cross Border Debt Financing Project	<i>Malaysia Exim Bank</i>	<p>Advised and represented Malaysia Exim Bank in financing and security of property projects:</p> <ul style="list-style-type: none"> Retail shopping plaza in Phuket Government housing subsidy construction project
Thailand	Debt Refinancing	<i>Lenders & Borrowers</i>	<ul style="list-style-type: none"> Advised Thai shareholders of Thainox Pcl. in its debt refinancing and acquisition of shares from Arcelor (Luxembourg). Represented Natsteel (Singapore) in a refinancing of USD 22 M promissory note issued by Thai Wah Group
Thailand	Debt Restructure	<i>Lenders & Bondholders</i>	<p>Advised and represented both lenders and bondholders in the following debt restructuring:</p> <ul style="list-style-type: none"> Robinson Department Store – refinance of TH฿3 B Secured bonds and security SVOA – TH฿1.5 B Debt refinancing, inter-creditor and security Shareholders in Praram III Land – debt restructuring of condominium project
Thailand	Debt Instrument	<i>Issuer & Underwriter</i>	Advised and represented both issuers and underwriters in debt financing and structured financing including TH฿5 B Bond issuance by Mitsubishi Motors Corporation.

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Thailand	Debt Purchase	<i>Cerberus</i>	Advised Cerberus in purchasing of TH฿3.3 B secured debt from Thai financial institutions in Sinn Bualuang Pcl.
Thailand	Bilateral Loan and Commercial Finance	<i>Citibank</i>	Advised Citibank on various debt financing products including promissory note, derivative products, commercial papers, and facilities agreements.
Thailand	Banking and Investment Banking	<i>Bank of Tokyo Mitsubishi - UFJ</i>	Advised Bank of Tokyo Mitsubishi - UFJ on Thai banking regulations and investment banking.
Thailand	Takeover Rules	<i>Mitsubishi UFJ Securities</i>	Advised on Thai takeover rules for SET listed companies and acquisitions of a consumer finance company, car leasing company and a hotel.
Thailand	Debt Settlement	<i>HSBC</i>	Represented HSBC in various distressed debt dispositions and settlement.
Thailand	Green Field Independent Power Project	<i>Independent power company</i>	Serving as project counsel for a 6,000 MW hydropower plant in Myanmar, three hydropower projects in Lao PDR and a hydropower project in Cambodia. Responsible for the drafting and negotiation of all project documentation, including the joint venture agreements, shareholder agreements, tariff memoranda of understanding, the power purchase agreements and all contractor arrangements, including the EPC and O&M agreements. Also intimately involved in the efforts of this company to develop additional gas fired combined cycle power plants in Thailand.
Thailand	Khanom Power Plant	<i>EGCO</i>	Represented the EGCO regarding the TH฿7.4 B expansion of the Khanom power plant and the development in Lao PDR of a 1400 MW lignite fired power plant.
Thailand	Independent Power Projects	<i>Electricity Generating Authority of Thailand (EGAT)</i>	Lead legal adviser to the Electricity Generating Authority of Thailand (EGAT) from 1995 through 2000 regarding the commercial arrangements associated with power procurement from independent power projects.
Thailand	Competitive Independent Power Solicitations	<i>Thailand National Energy Policy Office</i>	Also advised the Thailand National Energy Policy Office during 1993-1994 on the preparation of the EGAT IPP solicitation package and model power purchase agreement for competitive independent power solicitations.
Vietnam	Security Documentation – Bi-Lateral Financial Agency	<i>Lender</i>	Advising a bi-lateral financial agency with respect to a credit facility agreement and a subvention agreement signed with the Governmental agencies of Vietnam.
Vietnam	Security Documentation – Bi-Lateral Financial Agency	<i>Lender</i>	Advising a bi-lateral financial agency with respect to a large loan to a State owned electricity corporation in Vietnam (drafting security agreements, issuance of legal opinion) (USD 100 M).

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Vietnam	Loan Documentation – Chinese Bank	<i>Lender</i>	Advising a major Chinese bank to provide a cross-border loan to a State owned shipbuilding company (USD 100 M).
Vietnam	Loan Documentation – Chinese Bank	<i>Lender</i>	Advising a major Chinese bank to provide a cross-border loan to a Vietnamese cement company (USD 80 M).
Vietnam	Government Agency – Hai Duong BOT Power Project	<i>Government Agency</i>	Advised Ministry of Industry and Trade in the negotiation and execution of the Project Agreement.
Vietnam	Loan Documentation – Italy Bank	<i>Lender</i>	Advising a leading Italy bank to provide a loan of USD 100 M to a State owned bank of Vietnam.
Vietnam	Nghi Son 2 Coal-fired Power Project	<i>Potential Sponsors</i>	Acting as local counsel to the potential Sponsors in relation to an international tender launched by the Vietnamese Government.
Vietnam	Loan Documentation – Chinese Bank	<i>Lender</i>	Advising a major Chinese bank to provide a cross-border loan to a Vietnamese telecom company (USD 50 M).
Vietnam	Finance & Banking Regulations	<i>French Listed Company</i>	Advising a French listed company to provide a cross-border loan to a Vietnamese entity. This loan is secured by properties of the borrower and shares of the borrower's shareholders.
Vietnam	Finance & Banking Regulations	<i>French Listed Bank</i>	Advising the first 100% foreign invested financial company providing consumer loans in Vietnam, including revision of all business agreements, especially different credit agreement templates, and the establishment of service network.
Vietnam	Loan Documentation – Belgium Investment Company	<i>The Lender</i>	Advising the lender with respect to the loan agreement for compliance with applicable laws, decrees, and circulars issued by relevant governmental authorities of the Socialist Republic of Vietnam; issuing a legal opinion with respect to (1) the conformity of the loan agreement with such applicable laws, decrees and circulars; (2) identification of all governmental approvals, permits and/or licenses in relation to the performance of the parties' obligations under the loan agreement; (3) the validity and enforceability of the alternative dispute resolution provisions of the loan agreement.
Vietnam	Sponsoring Consortium – Phu My 2-2 Gaz Power Project	<i>The Sponsors</i>	Acting as local counsel to the Sponsors in namely Electricity of France (EFF), Sumitomo and TEPCO in relation to a gas power project worth approx. USD 400 M. Responsible for assisting the Sponsors in negotiations with the lenders in relation to financing for the project and Vietnamese authorities in relation to formation and implementation of the project; and preparing lending agreements, security documentation and legal opinions.

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Vietnam	International Bonds – PetroVietnam	<i>The Offerer</i>	Acting as legal counsel to the Oil and Gas General Corporation of Vietnam (“PetroVietnam”) on the project for offering international bonds at New York Market. Responsible for preparing a due diligence report on the status of PetroVietnam and advising on legal issues relating to the issuance of international bonds.
Vietnam	Restructuring of Vietcombank	<i>World Bank</i>	Advising the Bank for Foreign Trade of Vietnam (“ Vietcombank ”) on its restructuring plan anticipating privatization. Responsible for designing organizational reform options; drafting a charter, sample pledge and mortgage contracts, byelaws, lending regulation and regulation on internal audit.
Vietnam	Financial Restructuring	<i>The Sponsor</i>	Advising a French company on the financial restructuring of their several five-star hotels in Vietnam, including the revision of 5 facility agreements and security packages which are executed with a State-owned Bank in Vietnam.
Vietnam	Fortis Bank-ABN Amro Bank	<i>The Lender</i>	Acting as legal counsel for the lender on two financings of commodities secured by rolling stocks of the commodities. Full structuring and drafting of the security package and perfecting the security agreements.
Vietnam	Power Licensing	<i>Electric Regulatory Authority</i>	Assisting the Electric Regulatory Authority of Vietnam to prepare licenses to be issued to the different types of power sector enterprises to be created to disaggregate the electricity activities of generation, transmission, bulk power supply, distribution and retail power supply.
Vietnam	Power Sector Legal Framework	<i>Power Project Developers and Financiers</i>	Advising recently, at the initial stages of their prospecting, various power developers and institutional financial institutions on the Vietnamese legal & regulatory framework related to the power sector as well as the legal framework related to financing and security package.
Vietnam	Securities	<i>Foreign Investment Fund</i>	Advising a foreign investment fund to acquire shares of a Vietnamese insurance company (<i>USD 30 M</i>).
Vietnam	Credibility Assessment, Due Diligence – Japanese Bank	<i>The Lender</i>	Completing a comprehensive Due Diligence Report on behalf of a Japanese Bank over the operational status of Vietnam Coal and Minerals Group (“ Vinacomin ”). The due diligence serves as the ground for the Bank to grant a large-size credit facility to Vinacomin. Responsible for interviewing Vinacomin’s officers and preparing the Due Diligence Report on the operational and financial status of Vinacomin.
Vietnam	ASEM Bank Governance	<i>World Bank</i>	Advising the State Bank of Vietnam (“ SBV ”) on the review and improvement of corporate governance practices of commercial banks (State-owned, joint stock and foreign banks) licensed to operate in

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			Vietnam. Responsible for reviewing existing corporate governance practices and Vietnamese regulatory framework on bank governance; drafting a decree which will replace the current Decree 49 on management of commercial banks in Vietnam; and providing training on bank governance.
Vietnam	Bank Financing	<i>The Lender</i>	Advising a French bank on granting finance to PetroVietnam (a loan of more than USD 10 M). Responsible for reviewing the facility agreement; completing a due diligence on the borrower's status; and checking the completion of Pre-Conditions and issuing legal opinions.
Vietnam	Operational Financing	<i>The Lender</i>	Advising a French finance company on granting finance to a Vietnamese entity (a loan of more than USD 10 M). Responsible for reviewing the facility agreement; assisting in negotiations with the borrower on the required Pre-Conditions; checking the completion of Pre-Conditions; and issuing legal opinions.
Vietnam	Bank Governance	<i>World Bank</i>	Advising the SBV on the application of international bank governance practices to Vietnamese commercial banks. Responsible for drafting a Manual Handbook on Modern Boardroom Practices for Joint-stock Commercial Banks in Vietnam and providing relevant training.
Vietnam	Bank Governance	<i>Asian Development Bank</i>	Advising the SBV, Steering Committee for Economic Reform and the State Securities Commission on a project for the improvement of corporate governance practices for equitized SoEs and JSBs. Responsible for developing a Code of Best Practice in Corporate Governance for Vietnam and a model Charter for joint-stock companies and JSBs; and providing extensive advising and training to senior management, CEO and members of board of directors of banks on the model Charter and best practices in corporate governance and, role and duties of members of board of directors.
Vietnam	Bank Restructuring	<i>World Bank</i>	Advising the SBV on the restructuring of the banking sector, Vietnam. Responsible for providing advising the SBV on the reorganization of State-owned Commercial Banks and JSBs and for the creation of an assets management company.
Vietnam	Acquisition of shares – Hanoi International Hospital	<i>French Investing Group</i>	Advising the Group on purchase of shares held by Australian partner in the international hospital joint venture company. Responsible for advising on legal structure for the acquisition; preparing a due diligence report on the status of the joint venture company; and preparing a share sale agreement.