

## Adviser Profile



Name: Paul Volodarsky  
Position: Senior Adviser and Managing Director, Samui and Phuket  
Location: Samui and Phuket  
Nationality: American

## Curriculum Vitae

### Key Qualifications:

Paul brings a wealth of experience in real estate and the hospitality industry, having previously worked at Limcharoen Legal in Bangkok, managing the workflow for their offices in Phuket, Samui, Ho Chi Minh City and Bangkok. He advises individual buyers, developers, and investment groups on real estate investment throughout Thailand with specific emphasis on the resort and hospitality sector in Phuket and Samui. He has significant experience handling the legal complexities in setting up real estate developments, advising purchasers on acquisition of residential property in Thailand, and negotiating hotel management agreements with international hotel brands including Hilton Hotels and Resorts, Marriott International, Hyatt Hotels, and Hotel Okura. Paul is admitted to the New York Bar. He holds a Juris Doctor degree from New York Law School (2009) and a Bachelor of Science, Major in Biological Anthropology from The George Washington University, Washington DC (2004). Paul will be based in Bangkok with frequent travel to Phuket and Samui.

### Education:

- 2009 – Juris Doctor, New York Law School, New York, New York
- 2004 – Bachelor of Science in Biological Anthropology, The George Washington University, Washington, District of Columbia

### Employment Record:

- **DFDL**, Samui and Phuket (May 2016 – Present)  
*Senior Adviser and Managing Director of Samui and Phuket*
- **Limchareon Legal**, Bangkok, Thailand (Oct 2013 – April 2016)  
*Attorney*
  - Managed and organized workflow for our Phuket, Koh Samui, and Bangkok legal offices and issue assignments to lawyers and staff.
  - Conducted and managed negotiations of Hotel Management Agreements and Memoranda of Understanding with international hotel and hospitality brands such as Hilton Hotels and Resorts, Marriott International, Hyatt Hotels Corporation, and Okura Hotels and Resorts for projects in both Thailand and Vietnam.
  - Reviewed and prepared reports on Memoranda of Understanding and Hotel Management Agreements presented by international hotel and hospitality brands for clients to understand financial implications, limitations on owner input and control, and customary practices under the Uniform System of Accounts.

- Worked with litigation team to devise strategies, settlement opportunities, organize evidence necessary to support our clients' interests, and keep clients updated and informed regarding the legal process, timing, and outcomes.
  - Reviewed and prepared due diligence reports on land and corporate entities for clients that highlight potential risks and concerns regarding potential investments.
- **Cohen, Hochman and Alle, New York, New York** (Jan 2010 – Aug 2013)  
**Attorney**
    - Made daily court appearances and present legal arguments before the Environmental Control Board, Health Department, Criminal Court, and Housing Court.
    - Drafted court documents such as complaints, answers, affidavits, and discovery requests for criminal and civil violations as well as civil tort claims.
    - Managed a caseload of more than one hundred cases weekly for a variety of matters including Criminal, Civil, Department of Environmental Protection, Department of Transportation, Department of Health, and Department of Environmental Conservation matters.
  - **James E. McMillan, P.C., New York, New York** (Jan 2009 – Jan 2010)  
**Entertainment Associate/ Law Clerk**
    - Worked to resolve licensing disputes and infringement actions including research relevant areas of law and drafting responses to opposing counsel.
    - Drafted and edited licensing agreements, personal services agreements, shareholder agreements, trademark applications, civil and criminal motions, and legal memos for clients and partners.
    - Prepared for litigation by filing motions, complaints, and discovery requests, kept track of filing dates and developed lines of questions for witness depositions and examinations at trial.
    - Negotiated a variety of music entertainment contracts, partnership agreements, and settlement agreements.
  - **Intellectual Property Watch, Geneva, Switzerland** (Oct 2008 – May 2009)  
**New York Intern**
    - Researched worldwide intellectual property issues for publication on the Intellectual Property
    - Watched website and journal using LexisNexis, Westlaw, and basic internet searches.
    - Assisted journalists with interviews of intellectual property professions including attorneys and academic researchers for publications.
  - **Eric Palatnik, P.C., New York, New York** (Jan 2008 – Oct 2008)  
**Land Use Law Clerk/Intern**
    - Completed applications for zoning variances and special permits issued by City agencies.
    - Drafted motions and researched zoning law for trials, hearings, and reports on the viability of proposed zoning applications.
    - Argued on behalf of clients to seek dismissal of violations before Administrative Judges.
  - **New York City Mayor's Office of Environmental Coordination New York, New York** (2007)  
**Environmental Law Legal Intern**
    - Wrote legal memos summarizing technical scientific reports, explaining potential liability for city-owned property under City, State, and Federal environmental law for Counsel.
    - Drafted arguments to obtain funding for New York City remediation projects.
    - Researched federal and state environmental law on remediation and site closure procedures.

**Languages:**

	Speaking	Reading	Writing
English	Excellent	Excellent	Excellent
Thai	Basic	Basic	Basic

**BANGLADESH**  
Dhaka  
bangladesh@dfd.com

**INDONESIA\***  
Jakarta  
indonesia@dfd.com

**MYANMAR**  
Naypyidaw  
Yangon  
myanmar@dfd.com

**PHILIPPINES\***  
Manila  
info@ocamosuralvo.com

**THAILAND**  
Bangkok  
Samui  
thailand@dfd.com

**VIETNAM**  
Hanoi  
hanoi@dfd.com

**CAMBODIA\***  
Phnom Penh  
cambodia@dfd.com

**LAO PDR**  
Vientiane  
laos@dfd.com

**SINGAPORE**  
singapore@dfd.com

Phuket  
phuket@dfd.com

Ho Chi Minh City  
hcmc@dfd.com